



**Investment Performance Report** March 31, 2021

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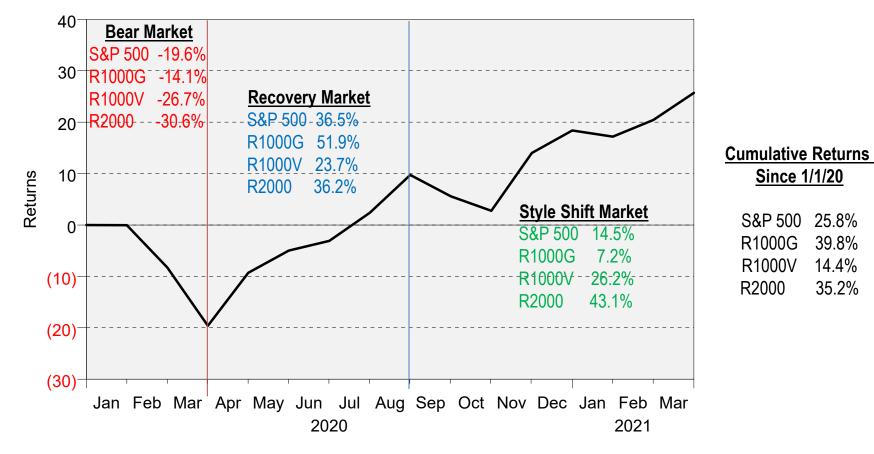
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# Tab 1 Performance Review



# **Three Different Markets**

Cumulative Returns For The S&P 500 for 1 1/4 Years Ended March 31, 2021



Quarterly Market Review

First Quarter 2021



The rapid vaccine distribution and additional fiscal stimulus passed in the U.S. helped to propel equity prices higher in the first quarter of the year. The Biden administration's \$1.9 trillion stimulus bill was passed, bringing the total fiscal stimulus provided over the past year to an unprecedented level of nearly \$5 trillion, or 25% of U.S. GDP. U.S. equities hit all-time highs during the quarter as the S&P 500 gained +6.2%. Domestic small-cap stocks (+12.7%) led the market for the quarter followed by mid-cap stocks (+8.1%). Value-style equities broadly outperformed growth stocks this quarter as cyclical sectors like Energy (+30.9%) and Financials (+16.0%) fared well relative to sectors that benefitted from the pandemic last year (Information Technology +2.0%). Developed international equities rose +3.5%, underperforming domestic equities. Vaccine distribution overseas has been slower than expected and has coincided with a rise in infections and further lockdown measures in Europe. In addition, a stronger dollar contributed to international equity underperformance. Emerging market equities (+2.3%) lagged both the U.S. and developed markets.

Inflation expectations have risen in 2021, causing a sell-off in the bond market and a spike in U.S. Treasury yields. The 10-year U.S. Treasury yield rose from 0.9% to 1.7%. U.S. Treasuries fell -4.3% in the first quarter, underperforming the Aggregate Bond Index (-3.4%). High yield corporate bonds (+0.9%) outperformed all other fixed income sectors this quarter as investors continue to search for yield. With the market concerned about inflation and pricing in earlier-than-expected rate hikes, the Federal Reserve kept the Fed funds rate unchanged (0-0.25%) and reassured the market that it will let the economy "run hot" until their goal of full employment is reached.

	<u>Last</u> <u>Quarter</u>	<u>Last 12</u> <u>Mos.</u>
S&P 500	6.2%	56.4%
MSCI EAFE	3.5%	44.6%
BB Aggregate	(3.4%)	0.7%
3 Month T-Bill	0.0%	0.1%

### **Domestic Equity Market**

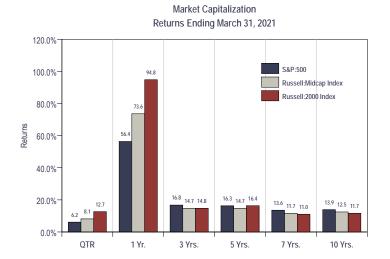
•Domestic equities appreciated in the first quarter as the surprisingly quick rollout of vaccines and the passage of further fiscal stimulus gave investors hope for a strong economic rebound. Small-cap equities posted the strongest results (+12.7%), followed by mid-cap (+8.1%), then large-cap (+6.2%).

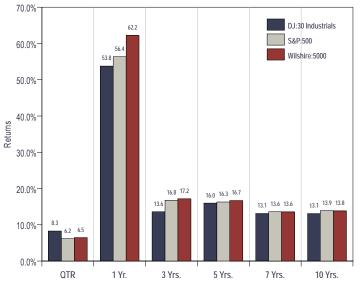
•Value stocks (+11.8%) significantly outperformed growth (+0.9%) across all capitalization sizes for the second quarter in a row. Value equities still lag growth over longer trailing periods.

•Inflation remained low this quarter (CPI: +1.7% annualized) but expectations have moved higher with the \$1.9 trillion fiscal stimulus passage. Additionally, the Biden administration has proposed a \$2 trillion infrastructure spending bill.

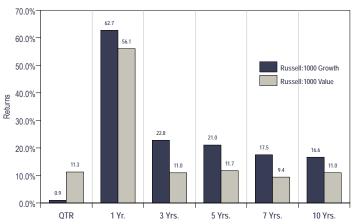
•The unemployment rate fell to 6.0% in March as the U.S. has regained 14 million jobs since the onset of the pandemic just one year ago. The Fed predicts this rate will drop to approximately 4.5% by the end of the year.

•Fourth quarter real GDP growth was revised up to 4.3%, bringing the full year 2020 real GDP contraction to -3.5%. Consensus estimates indicate a real GDP increase of 6-6.5% for calendar year 2021.





Growth vs. Value Returns Ending March 31, 2021



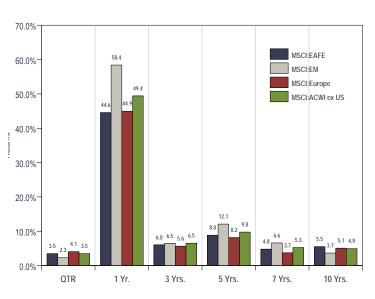
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### Sectors of the Market

	Financials	Information Technology	Health Care	Industrials	Energy	Consumer Discretionary	Consumer Staples	Communication Services	Utilities	Real Estate	Materials
S&P Weight	11.3%	26.6%	13.0%	8.9%	2.8%	12.4%	6.1%	10.9%	2.7%	2.5%	2.7%
Russell Growth Weight	1.9%	44.2%	13.7%	4.7%	0.1%	16.5%	4.5%	11.9%	0.0%	1.7%	0.8%
Russell Value Weight	20.6%	9.5%	12.6%	13.9%	5.1%	7.8%	7.1%	9.2%	5.0%	4.3%	4.8%
Quarterly Return	16.0%	2.0%	3.2%	11.4%	30.9%	3.1%	1.1%	8.1%	2.8%	9.0%	9.1%
Since Market Low (March 23, 2020)	97.5%	90.1%	59.0%	105.5%	116.2%	89.2%	43.8%	75.7%	47.8%	60.6%	109.2%

•Quarterly returns were positive for all sectors. Cyclical sectors had the strongest performance as Energy (+30.9%), Financials (+16.0%), and Industrials (+11.4%) led the way. Energy stocks have continued to rally with surging oil prices (\$59/barrel) supporting the bottom line for oil companies. Financial stocks were driven by a steepening yield curve fueling optimism that banks' net interest margins will recover sharply, along with receiving a green light from regulators to resume share repurchases and an improved outlook for loan activity. Recovering distribution channels, strong global PMI numbers, and an increase in corporate R&D spending continued to propel industrials during the quarter. Industrial earnings have the highest correlation to GDP growth.

•Information Technology (+2.0%) underperformed other sectors in the first quarter as stretched valuations have made tech less attractive. Additionally, asset flows have primarily been concentrated in value and cyclical stocks as investors move away from defensive sectors and look to position themselves for an economic rebound while simultaneously hedging the risk of rising inflation. This rotation has hurt defensive companies in the Consumer Staples (+1.1%) sector and the Health Care (+3.2%) sector as they underperformed for the quarter.



### **International Markets**

International equities posted relatively modest gains in the first quarter as a strengthening U.S. dollar mitigated returns. The MSCI ACWI ex-US Index gained +3.5%, trailing U.S. equities, but was up +6.5% (similar to U.S. large caps) in local currency terms. An additional headwind for developed markets was the slow start of the vaccine distribution overseas, causing several European countries to re-impose economic lockdown restrictions. International equities continue to substantially lag the U.S. over the past ten years creating relatively attractive valuations.

•Emerging market equities gained +2.3% during the quarter, underperforming developed and U.S. markets as EM, too, was also negatively impacted by the appreciation of the U.S. dollar. In local terms, emerging market stocks gained +4.0%. Emerging markets on a relative basis were impacted by soft economic data from China. The country, which posted a modest loss of -0.4%, now accounts for nearly 40% of the benchmark.

•The MSCI Europe Index increased +4.1% in the quarter as cyclical sectors had a strong quarter. However, rising infections in the region coupled with renewed activity restrictions are potential headwinds in the near term.

•Japanese equity markets posted modest gains of +0.8% in the first quarter as the relatively slow pace of vaccine distribution hindered performance.

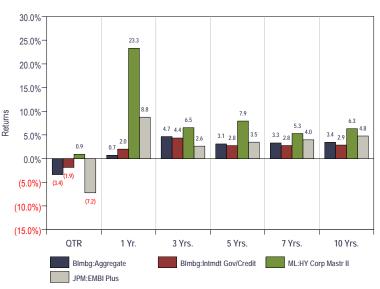
### Fixed Income

•U.S. Treasury yields experienced a sharp rise on the long end of the curve during the quarter as higher inflation expectations caused a sell-off in bonds. The 10-year U.S. Treasury yield ended the quarter at 1.74%, up 81 bps from the start of 2021. On the short end of the curve, yields have modestly declined, causing the yield curve to steepen.

•The Bloomberg Barclays Aggregate Bond Index fell -3.4% over the quarter while U.S. Treasuries declined -4.3%, posting the worst quarterly return in nearly four decades.

•High yield bonds (+0.9%) had the strongest quarter as the positive economic outlook caused investors to embrace a "risk-on" approach. Emerging market bonds (-7.2%) underperformed as the combination of rising rates (6 years duration) and dollar appreciation triggered declines.

•The Federal Reserve left the Fed funds rate near zero and relayed their intent to continue providing strong support for the market through asset purchases. The Fed reassured investors that they will allow inflation to rise above their 2% target until the economy is stabilized and full employment is reached. Investors, however, have become less convinced and expect a rate hike as early as the fourth quarter of 2022.



										Com	narative	e Market	t Returns
													31, 2021
	1.0+-	1.\/#	2 \/re	2 \/re	4. \/re		( )/ro	7 \/re	0.\/re	0.\/re	10 \/re		
U.S. Large Cap Equity	1 Qtr.	1 Yr.	2 Yrs.	3 Yrs.	4 Yrs.	5 Yrs.	6 Yrs.	7 Yrs.	8 Yrs.	9 Yrs.	10 Yrs.	15 Yrs.	20 Yrs.
S&P:500	6.17	56.35	20.60	16.78	16.08	16.29	13.74	13.59	14.60	14.53	13.91	10.02	8.47
S&P:500 Growth	2.12	59.43	24.69	20.58	20.36	19.35	16.55	16.49	17.30	16.65	16.16	11.99	9.62
S&P:500 Value	10.77	50.37	14.90	11.83	10.78	12.31	10.10	9.96	11.23	11.82	11.15	7.67	7.00
Russell:1000 Index	E 01	60.50	04 50	17.04	10.47	10.00	12.00	12.04	14 70	14.67	12.07	10.17	0 70
Russell:1000 Index Russell:1000 Growth	5.91 0.94	60.59 62.74	21.53 28.15	17.31 22.80	16.47 22.41	16.66 21.05	13.80 17.74	13.64 17.50	14.70 18.20	14.67 17.27	13.97 16.63	10.17 12.38	8.78 9.60
Russell:1000 Value	11.26	56.09	13.71	10.96	9.95	11.74	9.41	9.40	10.20	11.70	10.00	7.69	7.71
	11.20	00.00	10.11	10.00	0.00		0.11	0.10	10.00		10.00	1.00	
DJ:30 Industrials	8.29	53.78	15.41	13.61	15.03	15.99	13.54	13.11	13.43	13.42	13.09	10.28	8.83
Russell:3000 Index	6.35	62.53	21.53	17.12	16.28	16.64	13.62	13.44	14.55	14.55	13.79	10.05	8.85
Mid Cap Equity													
Russell:Midcap Index	8.14	73.64	19.10	14.73	14.09	14.67	11.32	11.65	13.07	13.53	12.47	9.80	10.48
Russell:Midcap Growth	(0.57)	68.61	23.56	19.41	19.49	18.39	14.17	14.37	15.56	15.24	14.11	10.97	10.47
Russell:Midcap Value	13.05	73.76	14.82	10.70	9.63	11.60	8.95	9.34	10.95	12.08	11.05	8.67	10.14
Russell:2500 Index	10.93	89.40	21.18	15.34	14.57	15.93	11.69	11.46	12.95	13.47	12.20	9.53	10.51
Small Cap Equity													
Russell:2000 Index	12.70	94.85	21.70	14.76	14.01	16.35	11.53	11.05	12.69	13.09	11.68	8.83	9.76
Russell:2000 Growth	4.88	90.20	24.44	17.16	17.53	18.61	12.89	12.77	14.48	14.48	13.02	10.05	9.68
Russell:2000 Value	21.17	97.05 95.33	17.75 20.32	11.57 13.71	9.92 13.45	13.56 15.60	9.70 12.23	8.93 11.72	10.56 13.61	11.37 13.89	10.06 12.97	7.38 9.78	9.53 11.07
S&P:600 Small Cap	10.24	95.55	20.32	13.71	13.45	15.00	12.23	11.72	13.01	13.09	12.97	9.70	11.07
Global Equity													
MSCI:ACWI	4.57	54.60	17.13	12.07	12.76	13.21	10.08	9.40	10.27	10.30	9.15	7.04	7.07
MSCI:ACWI ex US	3.49	49.41	12.31	6.51	8.93	9.76	6.35	5.26	6.12	6.37	4.93	4.48	6.16
MSCI:ACWI ex US Growth	(0.08)	49.36	17.66	10.31	12.64	12.03	8.79	7.74	8.13	8.23	6.69	5.73	6.62
MSCI:ACWI ex US Value	7.06	48.68	6.53	2.40	5.01	7.25	3.71	2.61	3.94	4.34	3.02	3.11	5.58
MSCI EAFE US\$ (net)	3.48	44.57	11.26	6.02	8.15	8.85	5.79	4.80	6.32	6.86	5.52	4.10	5.45
MSCI:Europe	4.08	44.95	10.67	5.65	7.79	8.18	5.22	3.70	6.10	6.59	5.08	4.06	5.38
MSCI:Pacific	2.53	43.99	12.30	6.63	8.85	10.20	6.94	7.01	6.76	7.42	6.44	4.20	5.60
MSCI:EM	2.29	58.39	14.18	6.48	10.82	12.07	7.64	6.58	5.54	5.14	3.65	5.95	10.02
Fixed Income													
Blmbg:Aggregate	(3.37)	0.71	4.74	4.65	3.78	3.10	2.91	3.31	2.88	2.98	3.44	4.29	4.50
Blmbg:Intmdt Gov/Credit	(1.86)	2.01	4.42	4.36	3.34	2.75	2.64	2.77	2.40	2.53	2.88	3.81	4.03
Blmbg:Gov/Credit	(4.28)	0.86	5.25	4.99	4.08	3.36	3.09	3.48	3.01	3.18	3.70	4.41	4.61
BImbg:Long Gov/Credit	· · · ·	(2.05)	8.10	7.14	6.62	5.47	4.61	6.13	5.22	5.63	6.98	6.87	6.90
Blmbg:Muni 10 Yr	(0.57)	5.44	4.72	5.25	4.51	3.54	3.68	4.12	3.66	3.86	4.66	4.78	4.82
ML:HY Corp Cash Pay	0.81	23.15	6.79	6.51	5.80	7.90	5.84	5.28	5.55	6.36	6.30	7.15	7.38
S&P:LSTA Lev Loan	1.78	20.71	4.71	4.13	4.20	5.28	4.17	3.93	3.99	4.41	4.25	4.60	4.75
JPM:EMBI Plus	(7.22)	8.75	2.64	2.62	2.52	3.48	3.88	3.97	3.21	3.92	4.77	5.89	7.56
	()												
ML:Treas 1-3 Yr	(0.05)	0.24	2.80	2.77	2.08	1.71	1.58	1.50	1.36	1.28	1.29	2.22	2.46
3 Month T-Bill	0.03	0.12	1.18	1.49	1.40	1.19	1.01	0.87	0.77	0.70	0.63	1.16	1.43
CPI (All Urban Cons.)	0.98	1.90	1.72	1.77	1.91	2.01	1.81	1.54	1.54	1.53	1.64	1.85	2.02
Alternatives													
HFR Fund of Funds Index	2.47	24.56	8.51	5.64	5.62	5.74	3.72	3.95	4.21	4.27	3.48	2.86	3.83
Blmbg:Commodity Price Idx	6.91	24.50 34.90	1.44	(1.56)	(0.56)	1.14	(2.66)	(6.59)	(6.05)	(5.73)	(6.84)	(4.45)	(1.16)
S&P GSCI	13.55	50.22	(5.86)	(4.93)	(0.55)	1.18	(4.54)	(10.74)	(9.33)	(8.86)	(8.60)	(6.88)	(2.50)
Wilshire:REIT	8.81	34.74	4.22	9.04	5.72	4.96	4.93	7.61	7.21	7.94	8.48	5.84	9.88



# First Quarter 2021 Investment Results

- The Life's Plan Pooled Trusts gained 1.8% in the first quarter, net of fees and expenses. The Pooled Trusts outperformed the Policy Balanced Index (+1.2%) but modestly trailed the Diversified Balanced Index (+2.1%) for the quarter. Since the inception of the portfolio in November 2011, the Pooled Trusts have compounded capital at a rate of +5.8%, net of fees. Over this period, the Pooled Trusts have modestly trailed the Policy Balanced Index (+5.9%). However, the Pooled Trusts have exceeded the inflation plus 3% target (+4.7%) since the inception of the portfolio.
- In the first quarter, the Pooled Trust portfolios outperformed the passive Balanced Index by roughly 0.6% due to the smaller-cap and value-oriented exposure in the domestic equity portion of the portfolio. After leading the market since the approval of the coronavirus vaccines, value stocks maintained their outperformance to begin 2021. Similar to last quarter, cyclical sectors had the strongest performance with financials, industrials, and particularly energy (+30.9%) leading the way while technology and defensive sectors underperformed other sectors. The Pooled Trusts benefited from this due to an overweight exposure to value stocks (Delaware, Vanguard Equity Income, Vanguard Explorer Value). The Vanguard Explorer Value small-cap fund was the best performer in the portfolio (+16.7%). Vanguard Equity Income (+10.1%) and Delaware Value (+9.0%) both added additional relative gains. Collectively, the Domestic Equity portfolio added 0.7% of relative value over the benchmark in the first quarter.
- The international equity component of the portfolio trailed the international benchmark (+0.6% vs. +3.5%) and detracted from overall relative performance by 0.5%. Europacific Growth struggled during the quarter (-0.4%) as a bias towards growth stocks, and a sizable weighting to underperforming emerging markets contributed to the quarterly loss. Schwab International gained +2.1% yet underperformed considerably relative to an international value benchmark (+7.4%). Aberdeen's international small cap fund (-0.1%) underperformed its respective benchmark by more than 5%. Despite the rough quarter, the international composite has had a tremendous twelve-month period, gaining roughly 500 basis points more than the MSCIACWI ex U.S. Index.
- In fixed income, the portfolio had mixed results. Collectively, the four bond managers declined -2.9% in this rising interest rate environment but managed to outperform the Bloomberg Aggregate Bond Index (-3.4%) due to exposure to better performing high-yield bonds. Johnson (-4.0%) underperformed due to its higher quality positioning as lower quality, cyclical bond issuers outperformed in the quarter.
- There is a manager on the watchlist (Page 11 Delaware) that has now been on the watchlist for two quarters and has shown little to no signs of improvement. Performance for the fund thus far in April has been subparas well. Fourth Street is recommending the replacement of the Delaware Value fund with the Harbor Large Cap Value fund (HAVLX), sub-advised by Aristotle Capital Management. See Tab 3 (page 40) for more information about this recommendation.

# Investment Manager Returns

As of March 31, 2021

		P	Performa	ince Sur	nmary <sup>-</sup>	Table				
	2021 Q1 (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date	Market Value (\$)	% of Portfolio
Total Pooled Trusts	1.8	28.1	6.7	6.6	5.0		5.8	Nov-11	15,621,628	100.0
Policy Balanced Index	1.2	22.8	7.7	6.9	5.4		5.9			
Diversified Balanced Index	2.1	26.8	8.2	7.6	5.9		6.3			
CPI + 3%	2.4	5.3	4.9	5.1	4.6		4.7			
Domestic Equity Composite	8.1	59.1	11.5	12.5	10.4		11.9	Nov-11	5,822,761	37.3
S&P 500	6.2	56.4	16.8	16.3	13.6		15.4			
Vanguard 500 Index	6.2	56.3	16.7	16.3	13.6	13.9	15.3	Nov-11	2,377,416	15.2
S&P 500	6.2	56.4	16.8	16.3	13.6	13.9	15.4			
AB FlexFee Large Cap Growth	1.2	53.9	22.6				8.7	Aug-20	807,923	5.2
Russell 1000 Growth	0.9	62.7	22.8				7.2			
Vanguard Fenway Equity-Income	10.1	47.5	11.3	12.0	10.4	12.2	22.2	Aug-20	802,926	5.1
Russell 1000 Value	11.3	56.1	11.0	11.7	9.4	11.0	26.2			
Delaware Value	9.0	48.8	8.8	10.3	9.0	11.3	6.8	Sep-18	910,548	5.8
Russell 1000 Value	11.3	56.1	11.0	11.7	9.4	11.0	10.0			
Vanguard Explorer Value	16.7	93.3	10.0	12.2	8.9	10.6	7.4	Sep-18	923,948	5.9
Russell 2000 Value	21.2	97.1	11.6	13.6	8.9	10.1	8.4			
Russell 2000	12.7	94.8	14.8	16.4	11.0	11.7	11.4			
International Equity Composite	0.6	54.2	6.3	9.3	5.2		7.4	Nov-11	2,375,699	15.2
MSCI EAFE	3.5	44.6	6.0	8.8	4.8		7.0			
MSCI ACWI ex USA	3.5	49.4	6.5	9.8	5.3		6.6			
American Funds Europacific	-0.4	60.8	10.2	12.8	8.0	7.5	9.5	Nov-11	780,734	5.0
MSCI EAFE Growth	-0.6	42.6	9.8	10.8	7.2	7.2	8.7			
Schwab International Core	2.1	42.2	1.6	6.5	3.5	5.6	5.2	Mar-17	824,130	5.3
MSCI EAFE Value	7.4	45.7	1.8	6.6	2.2	3.7	5.0			
Aberdeen International Small Cap	-0.1	70.3	12.0	14.1	9.9	10.0	19.2	Aug-20	770,834	4.9
MSCI ACWI ex US Small Cap	5.5	69.8	6.6	10.4	6.7	6.3	23.5			
Core Fixed Income Composite	-2.9	4.8	4.9	3.4	3.4		3.6	Nov-11	6,279,117	40.2
Blended Fixed Income Benchmark	-2.4	5.3	5.1	4.2	3.8		3.8			
Vanguard Total Bond Index	-3.6	0.5	4.6	3.1	3.2	3.4	2.7	Sep-16	1,551,205	9.9
BBgBarc US Aggregate TR	-3.4	0.7	4.7	3.1	3.3	3.4	2.8			
Baird Core Bond	-3.4	3.4	5.2	3.7	3.8	4.2	3.6	Nov-14	1,644,277	10.5
BBgBarc US Aggregate TR	-3.4	0.7	4.7	3.1	3.3	3.4	3.1			
Johnson Mutual Fund Core Bond	-4.0	0.2	5.2	3.6	3.9	4.0	-3.6	Aug-20	1,637,373	10.5
BBgBarc US Aggregate TR	-3.4	0.7	4.7	3.1	3.3	3.4	-2.8			
Vanguard High Yield Corporate	-0.1	17.8	6.3	6.7	5.1	6.1	6.2	Nov-11	1,446,262	9.3
ICE BofA BB-B US High Yield TR	0.3	21.2	6.8	7.5	5.4	6.3	6.6			

- Policy Balanced Index = 35% S&P 500 / 15% MSCI ACWI ex USA / 44% BBgBarc US Aggregate TR / 6% 91 Day T-Bills

- Diversified Balanced Index = 30% S&P 500 / 5% Russell 2000 / 10% MSCI ACWI ex USA / 5% MSCI ACWI Small Cap NR USD / 34% BBgBarc US Aggregate TR / 10% ICE BofA BB-B US High Yield TR / 6% 91 Day T-Bills

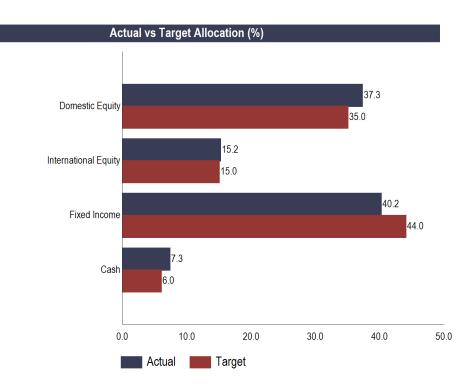
- CPI + 3% = Consumer Price Index+3%

- Blended Fixed Income Benchmark = 78% BBgBarc US Aggregate TR / 22% ICE BofA US High Yield TR

As of March 31, 2021

	Asset Allocation vs. Target									
	As C	of March 31, 202	1							
	Current	Current	Policy	Difference*	Policy Range	Within Range				
Domestic Equity	5,822,761	37.3	35.0	2.3	30.0 - 40.0	Yes				
Vanguard 500 Index	2,377,416	15.2								
AB FlexFee Large Cap Growth	807,923	5.2								
Vanguard Fenway Equity-Income	802,926	5.1								
Delaware Value	910,548	5.8								
Vanguard Explorer Value	923,948	5.9								
International Equity	2,375,699	15.2	15.0	0.2	10.0 - 20.0	Yes				
American Funds Europacific	780,734	5.0								
Schwab International Core	824,130	5.3								
Aberdeen International Small Cap	770,834	4.9								
Fixed Income	6,279,117	40.2	44.0	-3.8	36.0 - 54.0	Yes				
Vanguard Total Bond Index	1,551,205	9.9								
Baird Core Bond	1,644,277	10.5								
Johnson Mutual Fund Core Bond	1,637,373	10.5								
Vanguard High Yield Corporate	1,446,262	9.3								
Cash	1,144,050	7.3	6.0	1.3	0.0 - 10.0	Yes				
Money Market	1,144,050	7.3								
Total	15,621,628	100.0	100.0							

\*Difference between Policy and Current Allocation



As of March 31, 2021

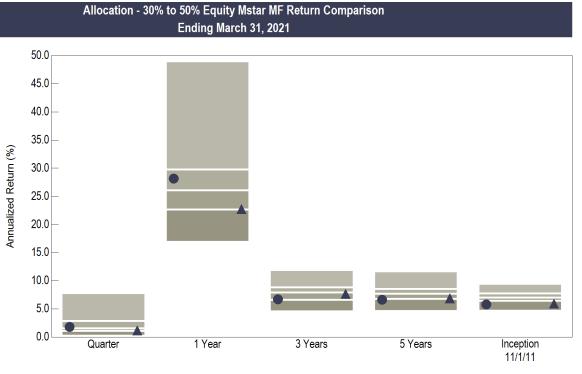
	Summary of Cash Flows	
	First Quarter	One Year
Beginning Market Value	\$15,228,118	\$12,696,120
Net Cash Flow	\$110,260	-\$575,489
Net Investment Change	\$283,251	\$3,500,997
Ending Market Value	\$15,621,628	\$15,621,628

	Cas	sh Flow Summ	ary			
			Quarter Ending	g March 31, 2021		
	Beginning Market Value	Contributions	Withdrawals	Net Investment Change	Ending Market Value	Quarter Return
AB FlexFee Large Cap Growth	\$798,390	\$0	\$0	\$9,533	\$807,923	1.19%
Aberdeen International Small Cap	\$865,185	\$0	-\$100,000	\$5,649	\$770,834	-0.06%
American Funds Europacific	\$877,452	\$0	-\$100,000	\$3,282	\$780,734	-0.43%
Baird Core Bond	\$1,608,176	\$100,000	-\$7,362	-\$56,537	\$1,644,277	-3.39%
Delaware Value	\$839,291	\$0	-\$4,237	\$75,494	\$910,548	9.00%
Johnson Mutual Fund Core Bond	\$1,611,151	\$100,000	-\$6,928	-\$66,850	\$1,637,373	-4.01%
Money Market	\$886,216	\$888,138	-\$630,399	\$95	\$1,144,050	0.00%
Schwab International Core	\$807,264	\$0	\$0	\$16,866	\$824,130	2.09%
Vanguard 500 Index	\$2,246,969	\$0	-\$8,179	\$138,626	\$2,377,416	6.18%
Vanguard Explorer Value	\$881,179	\$0	-\$100,000	\$142,769	\$923,948	16.66%
Vanguard Fenway Equity-Income	\$734,334	\$0	-\$5,206	\$73,798	\$802,926	10.07%
Vanguard High Yield Corporate	\$1,458,128	\$0	-\$10,618	-\$1,248	\$1,446,262	-0.09%
Vanguard Total Bond Index	\$1,614,382	\$0	-\$4,950	-\$58,227	\$1,551,205	-3.61%
Total	\$15,228,118	\$1,088,138	-\$977,878	\$283,251	\$15,621,628	1.79%

Life's Plan, Inc.

**Total Pooled Trusts** 

As of March 31, 2021



Period

	Return (Rank)									
5th Percentile	7.8		49.0		11.9		11.6		9.4	
25th Percentile	2.9		29.8		8.9		8.6		7.8	
Median	1.6		26.1		7.9		7.7		7.0	
75th Percentile	1.1		22.7		6.6		6.8		6.4	
95th Percentile	0.3		16.9		4.6		4.7		4.7	
# of Portfolios	109		107		106		101		82	
<ul> <li>Total Pooled Trusts</li> <li>Policy Balanced Index</li> </ul>	1.8 1.2	(47) (69)	28.1 22.8	(32) (75)	6.7 7.7	(75) (55)	6.6 6.9	(83) (73)	5.8 5.9	(89) (88)

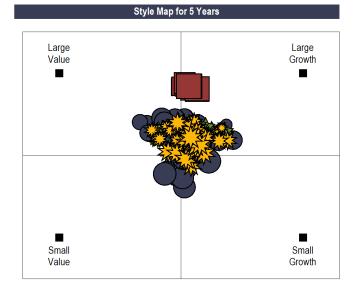
							Cale	r Returns	S	
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Total Pooled Trusts		9.8	6.9	4.1	-1.4	6.0	9.8	-6.4	15.5	9.3
Policy Balanced Index	2.7	7.1	8.6	5.9	-1.1	3.8	9.7	-4.2	15.1	11.0
Allocation - 30% to 50% Equity Mstar MF Rank		55	51	52	56	68	64	84	48	59

### 9

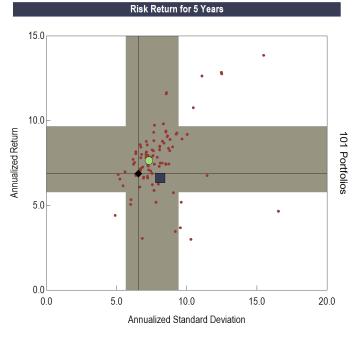
As of March 31, 2021

Statistics Summary									
3 Years Ending March 31, 2021									
Anlzd Standard Anlzd Alpha Beta R-Sq Deviation									
Total Pooled Trusts	10.23%	-2.75%	1.23	0.97					
Policy Balanced Index	8.17%	0.00%	1.00	1.00					
Diversified Balanced Index	9.17%	-0.38%	1.11	0.99					
Allocation - 30% to 50% Equity Mstar MF Median	9.28%	-0.82%	1.12	0.93					

5 Years Ending March 31, 2021									
Anlzd Standard Deviation Anlzd Alpha Beta R-Square									
Total Pooled Trusts	8.10%	-1.72%	1.21	0.96					
Policy Balanced Index	6.55%	0.00%	1.00	1.00					
Diversified Balanced Index	7.30%	0.06%	1.10	0.98					
Allocation - 30% to 50% Equity Mstar MF Median	7.54%	0.15%	1.12	0.92					



- Total Pooled Trusts
- Dow Jones U.S. Total Stock
- Market
- Policy Balanced Index
- Diversified Balanced Index



- Total Pooled Trusts
- Policy Balanced Index
- Diversified Balanced Index
- 68% Confidence IntervalAllocation 30% to 50% Equity Mstar MF

As of March 31, 2021

	Fund WatchList/Compliance As of March 31, 2021												
Name	3 Yr Perf vs Bench	3 Yr Perf vs Peer	5 Yr Perf vs Bench	5 Yr Perf vs Peer	3 Yr SR vs Bench	3 Yr SR vs Peer	5 Yr SR vs Bench	5 Yr SR vs Peer					
Vanguard 500 Index	×	$\checkmark$	×	$\checkmark$	×	$\checkmark$	×	$\checkmark$					
AB FlexFee Large Cap Growth	×	$\checkmark$			$\checkmark$	$\checkmark$							
Vanguard Fenway Equity-Income	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$					
Delaware Value	×	×	×	×	×	×	×	×					
Vanguard Explorer Value	×	×	×	$\checkmark$	×	×	×	$\checkmark$					
American Funds Europacific	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	×	$\checkmark$	$\checkmark$	$\checkmark$					
Schwab International Core	×	×	×	×	×	×	$\checkmark$	×					
Aberdeen International Small Cap	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$					
Vanguard Total Bond Index	×	×	×	×	×	×	×	×					
Baird Core Bond	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$					
Johnson Mutual Fund Core Bond	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$					
Vanguard High Yield Corporate	×	$\checkmark$	×	×	×	$\checkmark$	×	$\checkmark$					

3 Yr Perf vs Bench - Excess 3 Year performance versus benchmark is positive.

3 Yr Perf vs Peer - Excess 3 Year performance versus peer group is positive.

5 Yr Perf vs Bench - Excess 5 Year performance versus benchmark is positive.

5 Yr Perf vs Peer - Excess 5 Year performance versus peer group is positive.

3 Yr SR vs Bench - 3 year Sharpe Ratio is higher than Benchmark.

3 Yr SR vs Peer - 3 year Sharpe Ratio higher than median of peer group.

5 Yr SR vs Bench - 5 year Sharpe Ratio is higher than Benchmark.

5 Yr SR vs Peer - 5 year Sharpe Ratio higher than median of peer group.

As of March 31, 2021

		nent Expense 6 Of March 31, 2		
Name	Market Value	% of Portfolio	Estimated Fee	Estimated Fee Value
Domestic Equity Composite	\$5,822,761	37.3%	0.26%	\$15,389
Vanguard 500 Index	\$2,377,416	15.2%	0.04%	\$951 Mutual Fund
AB FlexFee Large Cap Growth	\$807,923	5.2%	0.10%	\$808 Mutual Fund
Vanguard Fenway Equity-Income	\$802,926	5.1%	0.19%	\$1,526 Mutual Fund
Delaware Value	\$910,548	5.8%	0.68%	\$6,192 Mutual Fund
Vanguard Explorer Value	\$923,948	5.9%	0.64%	\$5,913 Mutual Fund
International Equity Composite	\$2,375,699	15.2%	0.78%	\$18,465
American Funds Europacific	\$780,734	5.0%	0.47%	\$3,669 Mutual Fund
Schwab International Core	\$824,130	5.3%	0.86%	\$7,088 Mutual Fund
Aberdeen International Small Cap	\$770,834	4.9%	1.00%	\$7,708 Mutual Fund
Core Fixed Income Composite	\$6,279,117	40.2%	0.19%	\$11,682
Vanguard Total Bond Index	\$1,551,205	9.9%	0.05%	\$776 Mutual Fund
Baird Core Bond	\$1,644,277	10.5%	0.30%	\$4,933 Mutual Fund
Johnson Mutual Fund Core Bond	\$1,637,373	10.5%	0.25%	\$4,093 Mutual Fund
Vanguard High Yield Corporate	\$1,446,262	9.3%	0.13%	\$1,880 Mutual Fund
Short-Term Fixed Income/Cash	\$1,144,050	7.3%	0.00%	\$0
Money Market	\$1,144,050	7.3%	0.00%	\$0 Other
Total	\$15,621,628	100.0%	0.29%	\$45,537



Domestic Equity 56%

International Equity 24%

\*Footnotes can be found on page 14.

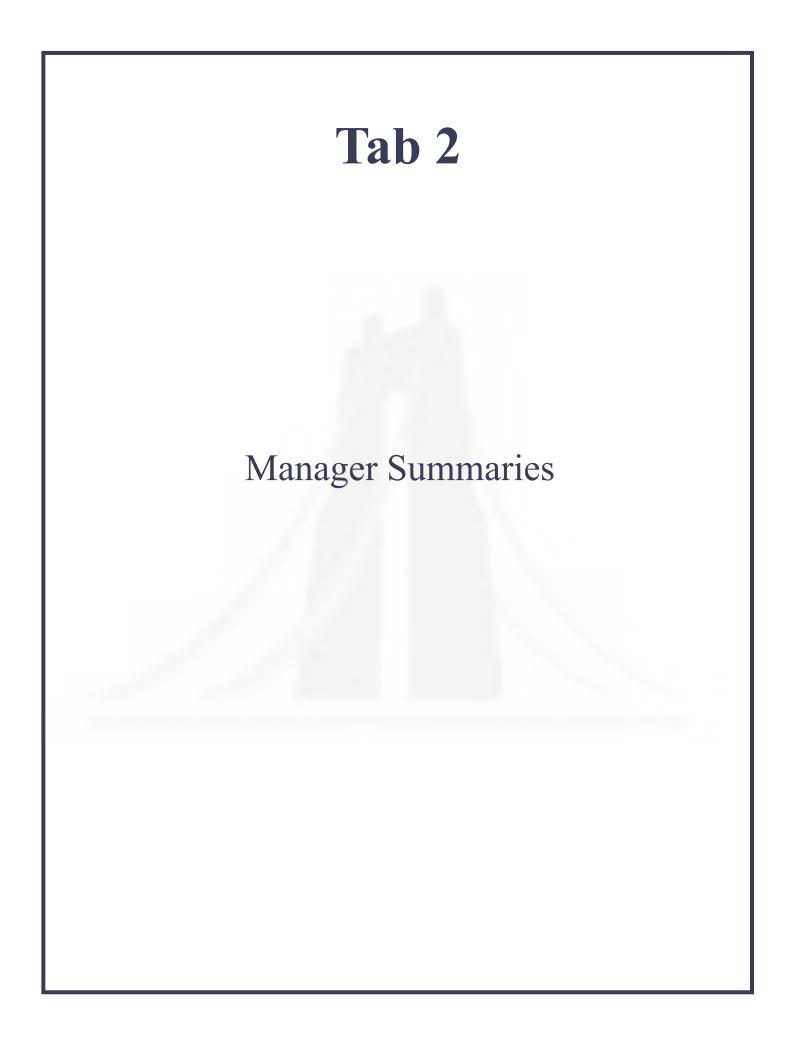
### Footnotes

8 Balanced Moderate Index is comprised of 30% MSCI All Country World Index, 15% Hedge Fund Research Fund of Funds Composite Index, 45% Bloomberg Barclays Aggregate Bond Index, and 10% 90 Day Treasury Bills from inception to 8/31/20. From 9/1/20 to the present the Index is comprised of 23% S&P 500 Index, 4% Russell 2000 Index, 13% MSCI EAFE Index, 54% Bloomberg Barclays Aggregate Bond Index and 6% 90 Day Treasury Bills.

7 Balanced Conservative Index is comprised of 10% MSCI All Country World Index, 10% Hedge Fund Research Fund of Funds Composite Index, 70% Bloomberg Barclays Aggregate Bond Index, and 10% 90 Day Treasury Bills from inception to 8/31/20. From 9/1/20 to the present the Index is comprised of 11.5% S&P 500 Index, 2.5% Russell 2000 Index, 6% MSCI EAFE Index, 73% Bloomberg Barclays Aggregate Bond Index and 7% 90 Day Treasury Bills.

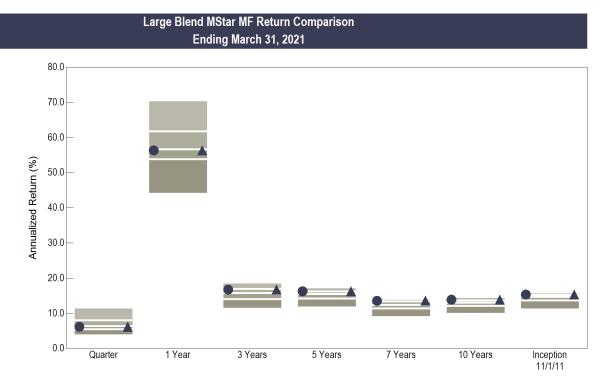
8 Balanced Growth & Income Index is comprised of 45% MSCI All Country World Index, 15% Hedge Fund Research Fund of Funds Composite Index, 36% Bloomberg Barclays Aggregate Bond Index, and 4% 90 Day Treasury Bills from inception to 8/31/20. From 9/1/20 to the present the Index is comprised of 33% S&P 500 Index, 9% Russell 2000 Index, 18% MSCI EAFE Index, 35% Bloomberg Barclays Aggregate Bond Index and 5% 90 Day Treasury Bills.

9 Balanced Growth Index is comprised of 65% MSCI All Country World Index, 15% Hedge Fund Research Fund of Funds Composite Index, 17% Bloomberg Barclays Aggregate Bond Index, and 3% 90 Day Treasury Bills from inception to 8/31/20. From 9/1/20 to the present the Index is comprised of 46% S&P 500 Index, 10% Russell 2000 Index, 24% MSCI EAFE Index, 16% Bloomberg Barclays Aggregate Bond Index and 4% 90 Day Treasury Bills.



### Vanguard 500 Index

As of March 31, 2021



	Return (Rank)							
5th Percentile	11.6	70.6	18.7	17.4	14.1	14.6	15.9	
25th Percentile	8.1	61.8	17.0	16.2	13.4	13.8	15.3	
Median	6.4	56.7	15.8	15.5	12.4	13.1	14.7	
75th Percentile	5.5	53.8	14.1	14.2	11.5	12.2	13.7	
95th Percentile	3.7	44.0	11.4	11.7	9.0	9.8	11.1	
# of Portfolios	342	333	320	296	281	261	262	
<ul> <li>Vanguard 500 Index</li> <li>S&amp;P 500</li> </ul>	6.2 (59 6.2 (59	/	(55) 16.7 (53) 16.8	(28) 16.3 (28) 16.3	(25) 13.6 (23) 13.6	(14) 13.9 (12) 13.9	(18) 15.3 (17) 15.4	(23) (20)

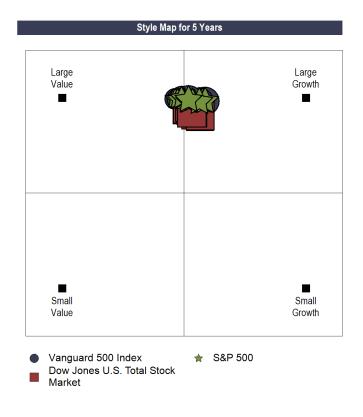
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Vanguard 500 Index	2.1	16.0	32.3	13.6	1.4	11.9	21.8	-4.4	31.5	18.4
S&P 500	2.1	16.0	32.4	13.7	1.4	12.0	21.8	-4.4	31.5	18.4
Large Blend MStar MF Rank	24	41	45	21	24	28	32	24	26	39

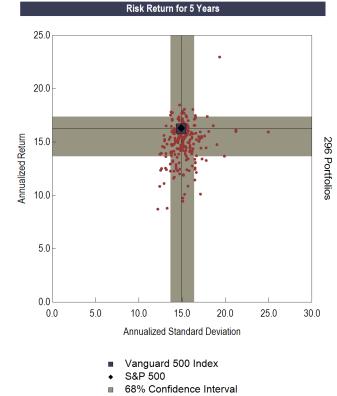
# Vanguard 500 Index

As of March 31, 2021

	Statistics Sumr	mary									
3 Years Ending March 31, 2021											
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared											
Vanguard 500 Index	18.40%	-0.04%	1.00	1.00							
S&P 500	18.40%	0.00%	1.00	1.00							
Large Blend MStar MF Median	18.32%	-0.77%	1.00	0.98							

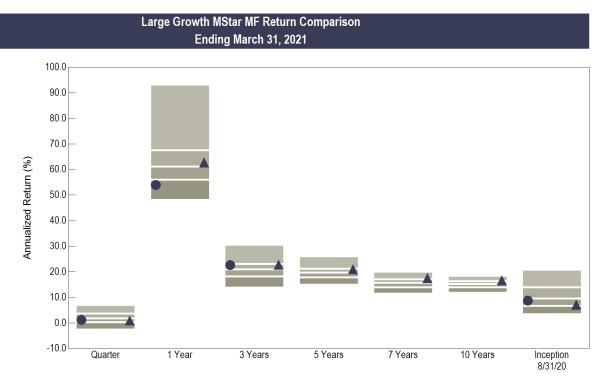
5 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squar Deviation											
Vanguard 500 Index	14.89%	-0.04%	1.00	1.00							
S&P 500	14.89%	0.00%	1.00	1.00							
Large Blend MStar MF Median	15.03%	-0.75%	1.00	0.97							





### AB FlexFee Large Cap Growth

As of March 31, 2021



	Return (Ra	nk)												
5th Percentile	7.0		93.1		30.5		26.0		20.0		18.4		20.7	
25th Percentile	3.8		67.6		23.1		21.3		17.1		16.4		13.9	
Median	1.8		61.1		21.0		19.8		15.7		15.2		9.6	
75th Percentile	0.3		56.1		18.2		17.8		14.0		13.9		6.8	
95th Percentile	-2.6		48.1		13.8		15.0		11.5		11.9		3.5	
# of Portfolios	316		315		306		294		280		259		315	
AB FlexFee Large Cap Growth Russell 1000 Growth	1.2 0.9	(61) (66)	53.9 62.7	(84) (40)	22.6 22.8	(31) (28)	 21.0	() (30)	 17.5	() (18)	 16.6	() (21)	8.7 7.2	(57) (71)

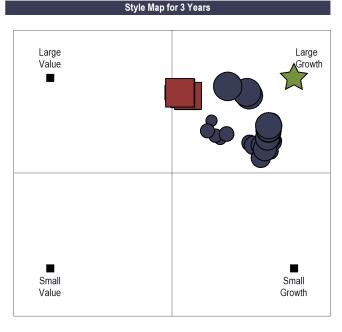
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
AB FlexFee Large Cap Growth								2.9	35.0	34.2
Russell 1000 Growth	2.6	15.3	33.5	13.0	5.7	7.1	30.2	-1.5	36.4	38.5
Large Growth MStar MF Rank								13	34	53

## AB FlexFee Large Cap Growth

As of March 31, 2021

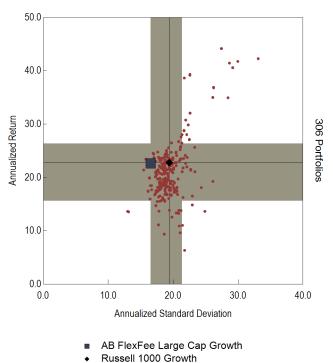
	Statistics Sumr	nary									
3 Years Ending March 31, 2021											
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared											
AB FlexFee Large Cap Growth	16.52%	3.64%	0.83	0.96							
Russell 1000 Growth	19.41%	0.00%	1.00	1.00							
Large Growth MStar MF Median	18.97%	-1.07%	0.97	0.94							

5 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squared											
AB FlexFee Large Cap Growth											
Russell 1000 Growth	15.84%	0.00%	1.00	1.00							
Large Growth MStar MF Median	15.79%	-0.89%	0.98	0.93							



AB FlexFee Large Cap Growth
 Dow Jones U.S. Total Stock
 Market

🖈 Russell 1000 Growth



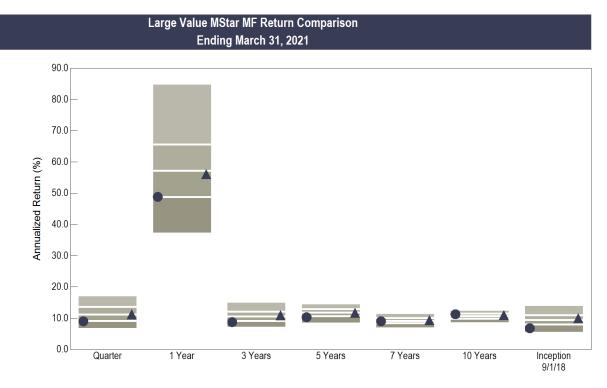
**Risk Return for 3 Years** 

- Russell 1000 Growth
   68% Confidence Interval
- Large Growth MStar MF

Life's Plan, Inc.

### Delaware Value

As of March 31, 2021



	Return (Rank)	1						
5th Percentile	17.3	85.0	15.2	14.7	11.7	12.7	14.2	
25th Percentile	13.6	65.6	12.1	13.0	10.1	11.5	11.0	
Median	11.2	57.2	10.6	11.8	9.2	10.7	9.5	
75th Percentile	9.1	48.8	9.2	10.7	8.4	9.9	8.1	
95th Percentile	6.7	37.2	7.0	8.3	6.9	8.4	5.4	
# of Portfolios	298	297	291	278	264	243	292	
<ul> <li>Delaware Value</li> <li>Russell 1000 Value</li> </ul>	· · · · · · · · · · · · · · · · · · ·	77) 48.8 47) 56.1	(75) 8.8 (54) 11.0	(79) 10.3 (45) 11.7	(82) 9.0 (52) 9.4	(54) 11.3 (44) 11.0	(35) 6.8 (43) 10.0	(86) (41)

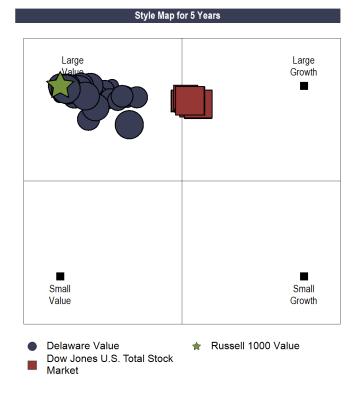
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Delaware Value	9.1	14.5	33.4	13.7	-0.3	14.8	13.6	-2.9	20.2	0.2
Russell 1000 Value	0.4	17.5	32.5	13.5	-3.8	17.3	13.7	-8.3	26.5	2.8
Large Value MStar MF Rank	4	66	38	11	14	49	82	6	93	76

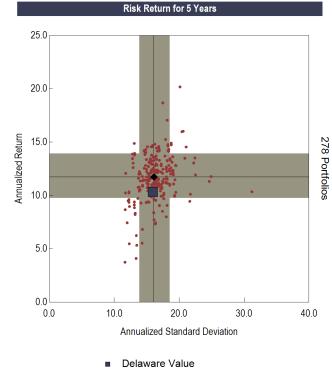
### Delaware Value

As of March 31, 2021

	Statistics Summary											
	3 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squared												
Delaware Value	19.52%	-1.74%	0.96	0.96								
Russell 1000 Value	19.97%	0.00%	1.00	1.00								
Large Value MStar MF Median	19.91%	0.02%	1.00	0.97								

5 Years Ending March 31, 2021											
	Anlzd Standard Anlzd Alpha B Deviation										
Delaware Value	15.93%	-0.95%	0.96	0.94							
Russell 1000 Value	16.11%	0.00%	1.00	1.00							
Large Value MStar MF Median	16.21%	0.17%	1.00	0.96							

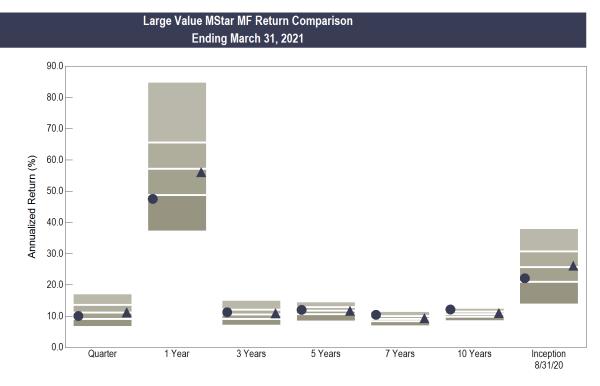




- Russell 1000 Value
- 68% Confidence Interval
- Large Value MStar MF

# Vanguard Fenway Equity-Income

As of March 31, 2021



Period

	Return (Ra	nk)												
5th Percentile	17.3		85.0		15.2		14.7		11.7		12.7		38.1	
25th Percentile	13.6		65.6		12.1		13.0		10.1		11.5		30.8	
Median	11.2		57.2		10.6		11.8		9.2		10.7		25.7	
75th Percentile	9.1		48.8		9.2		10.7		8.4		9.9		21.1	
95th Percentile	6.7		37.2		7.0		8.3		6.9		8.4		13.8	
# of Portfolios	298		297		291		278		264		243		297	
Vanguard Fenway Equity-Income Russell 1000 Value	10.1 11.3	(69) (47)	47.5 56.1	(80) (54)	11.3 11.0	(38) (45)	12.0 11.7	(48) (52)	10.4 9.4	(21) (44)	12.2 11.0	(12) (43)	22.2 26.2	(70) (49)

							Cale	ndar Yea	r Returns	S
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Vanguard Fenway Equity-Income	10.7	13.6	30.2	11.4	0.9	14.8	18.5	-5.6	25.3	3.1
Russell 1000 Value	0.4	17.5	32.5	13.5	-3.8	17.3	13.7	-8.3	26.5	2.8
Large Value MStar MF Rank	2	78	73	42	8	48	22	23	56	47

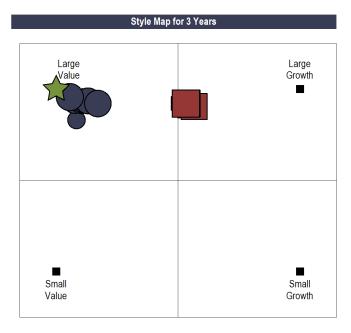
21

# Vanguard Fenway Equity-Income

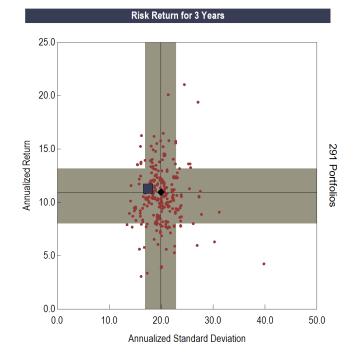
As of March 31, 2021

	Statistics Summary											
	3 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squared												
Vanguard Fenway Equity-Income	17.50%	1.75%	0.87	0.98								
Russell 1000 Value	19.97%	0.00%	1.00	1.00								
Large Value MStar MF Median	19.91%	0.02%	1.00	0.97								

5 Years Ending March 31, 2021											
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared											
Vanguard Fenway Equity-Income	14.14%	1.85%	0.87	0.97							
Russell 1000 Value	16.11%	0.00%	1.00	1.00							
Large Value MStar MF Median	16.21%	0.17%	1.00	0.96							



- Vanguard Fenway Equity-Income
- Dow Jones U.S. Total Stock
- Market
   ★ Russell 1000 Value

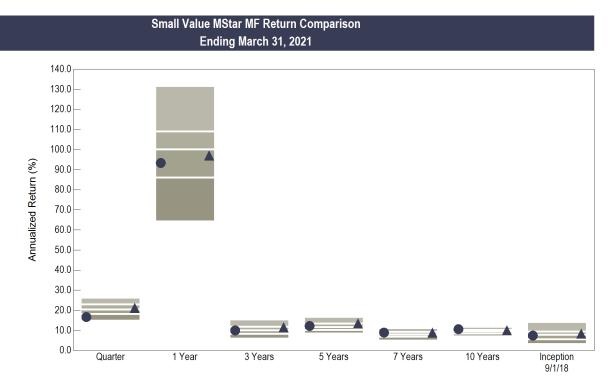


Vanguard Fenway Equity-Income

- Russell 1000 Value
- 68% Confidence Interval
- Large Value MStar MF

### Vanguard Explorer Value

As of March 31, 2021



	Return (Ra	nk)												
5th Percentile	26.2		131.6		15.3		16.7		11.1		11.7		14.1	
25th Percentile	23.0		109.0		11.9		13.5		9.3		10.2		9.5	
Median	20.4		100.2		10.2		11.8		8.1		9.7		7.9	
75th Percentile	18.3		86.1		8.3		10.4		6.9		8.5		5.7	
95th Percentile	14.9		64.4		6.1		8.6		5.1		7.1		3.4	
# of Portfolios	119		116		109		107		100		96		110	
Vanguard Explorer Value Russell 2000 Value	16.7 21.2	(85) (41)	93.3 97.1	(59) (57)	10.0 11.6	(55) (29)	12.2 13.6	(44) (25)	8.9 8.9	(30) (29)	10.6 10.1	(20) (33)	7.4 8.4	(53) (40)

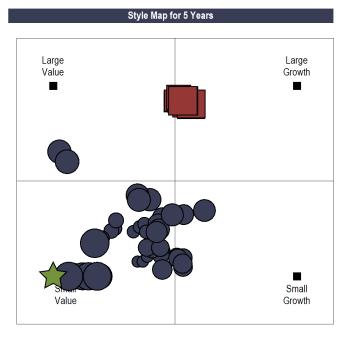
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Vanguard Explorer Value	-2.4	18.7	38.1	4.8	-2.8	20.7	13.3	-13.0	26.9	3.3
Russell 2000 Value	-5.5	18.0	34.5	4.2	-7.5	31.7	7.8	-12.9	22.4	4.6
Small Value MStar MF Rank	28	30	40	51	16	81	11	23	13	56

Vanguard Explorer Value

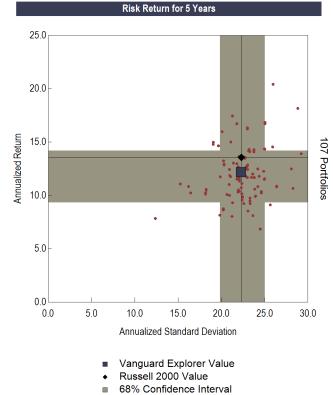
As of March 31, 2021

	Statistics Sumr	nary								
3 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Squared										
Vanguard Explorer Value	27.75%	-1.72%	1.01	0.97						
Russell 2000 Value	26.96%	0.00%	1.00	1.00						
Small Value MStar MF Median	27.29%	-1.42%	1.01	0.97						

5 Years Ending March 31, 2021											
	Anlzd Standard Deviation	Anlzd Alpha	Beta	R-Squared							
Vanguard Explorer Value	22.24%	-1.00%	0.97	0.95							
Russell 2000 Value	22.29%	0.00%	1.00	1.00							
Small Value MStar MF Median	22.45%	-1.39%	0.99	0.96							

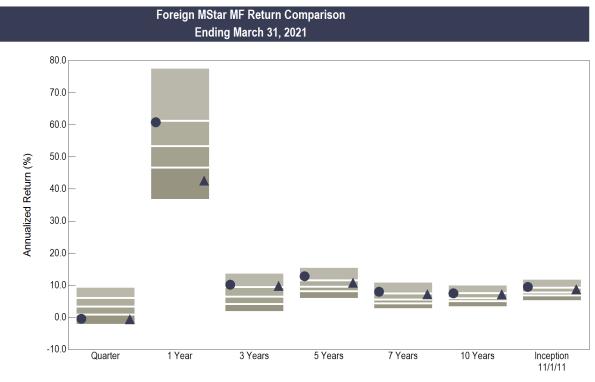


Vanguard Explorer Value
 Dow Jones U.S. Total Stock
 Market



### American Funds Europacific

As of March 31, 2021



	Return (Rank)							
5th Percentile	9.5	77.8	13.9	15.7	11.1	1 10	2	12.0
25th Percentile	6.1	61.3	9.5	11.6	7.6	6 7	.6	9.3
Median	3.5	53.4	6.5	9.6	5.6	6 6	.0	7.8
75th Percentile	0.9	46.7	4.2	8.2	4.5	5 5	.2	6.9
95th Percentile	-2.3	36.6	1.7	5.8	2.6	6 3	.3	5.1
# of Portfolios	509	496	459	425	370	) 32	.8	336
<ul> <li>American Funds Europacific</li> <li>MSCI EAFE Growth</li> </ul>	× *	89)60.889)42.6	(27) 10.2 (88) 9.8	(22) 12.8 (24) 10.8	(16) 8.0 (34) 7.2		.5 (29) .2 (31)	9.5 (23) 8.7 (33)

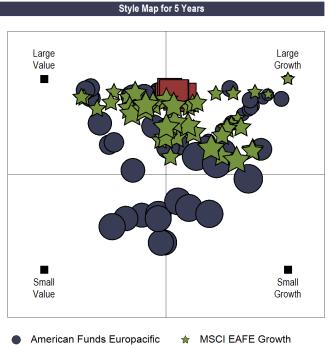
							Cale	ndar Yea	r Returns	S
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
American Funds Europacific	-13.6	19.2	20.2	-2.6	-0.8	0.7	31.1	-14.9	27.4	25.2
MSCI EAFE Growth	-12.1	16.9	22.5	-4.4	4.1	-3.0	28.9	-12.8	27.9	18.3
Foreign MStar MF Rank	54	45	63	22	60	52	29	41	24	14

### American Funds Europacific

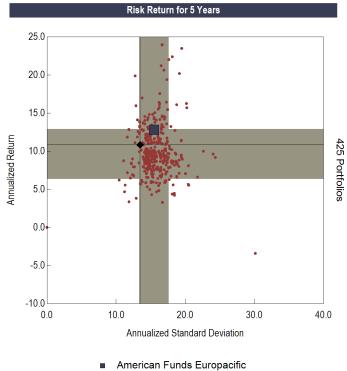
As of March 31, 2021

	Statistics Sumr	nary									
3 Years Ending March 31, 2021											
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared											
American Funds Europacific	18.75%	-0.96%	1.13	0.91							
MSCI EAFE Growth	15.80%	0.00%	1.00	1.00							
Foreign MStar MF Median	18.48%	-4.43%	1.11	0.89							

5 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squared Deviation											
American Funds Europacific	15.48%	1.07%	1.08	0.89							
MSCI EAFE Growth	13.48%	0.00%	1.00	1.00							
Foreign MStar MF Median	15.49%	-2.13%	1.07	0.86							



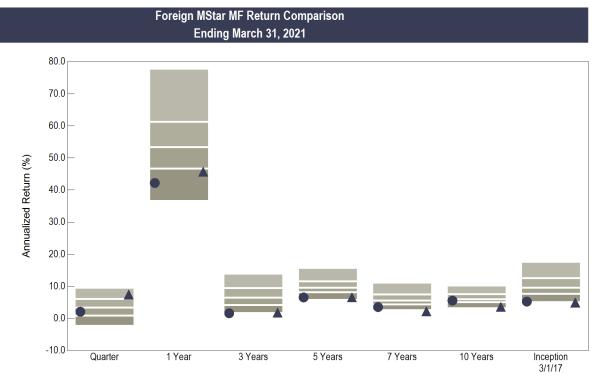
American Funds Europacific
 Dow Jones U.S. Total Stock
 Market



- MSCI EAFE Growth
- 68% Confidence Interval
- Foreign MStar MF

Schwab International Core

As of March 31, 2021



		Return (Ra	nk)												
5th Perce	entile	9.5		77.8		13.9		15.7		11.1		10.2		17.6	
25th Perc	centile	6.1		61.3		9.5		11.6		7.6		7.6		12.6	
Median		3.5		53.4		6.5		9.6		5.6		6.0		9.6	
75th Perc	centile	0.9		46.7		4.2		8.2		4.5		5.2		7.7	
95th Perc	centile	-2.3		36.6		1.7		5.8		2.6		3.3		5.1	
# of Port	folios	509		496		459		425		370		328		442	
	b International Core AFE Value	2.1 7.4	(68) (16)	42.2 45.7	(89) (78)	1.6 1.8	(96) (95)	6.5 6.6	(91) (91)	3.5 2.2	(87) (97)	5.6 3.7	(64) (93)	5.2 5.0	(95) (97)

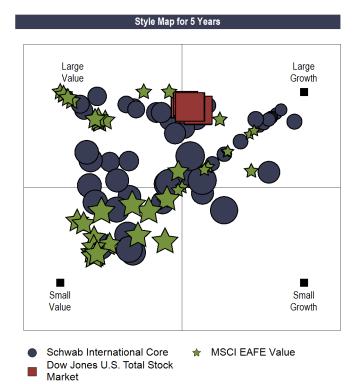
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Schwab International Core	-12.1	23.7	23.9	-4.5	3.4	1.8	25.5	-18.3	19.2	4.6
MSCI EAFE Value	-12.2	17.7	23.0	-5.4	-5.7	5.0	21.4	-14.8	16.1	-2.6
Foreign MStar MF Rank	38	9	29	45	23	37	67	77	78	81

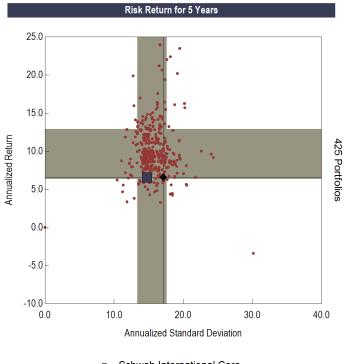
Schwab International Core

As of March 31, 2021

	Statistics Sumr	nary		Statistics Summary										
3 Years Ending March 31, 2021														
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared														
Schwab International Core	17.84%	0.10%	0.81	0.89										
MSCI EAFE Value	20.77%	0.00%	1.00	1.00										
Foreign MStar MF Median	18.48%	4.97%	0.82	0.87										

5 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Squared Deviation											
Schwab International Core	14.74%	1.26%	0.80	0.87							
MSCI EAFE Value	17.11%	0.00%	1.00	1.00							
Foreign MStar MF Median	15.49%	4.01%	0.82	0.84							



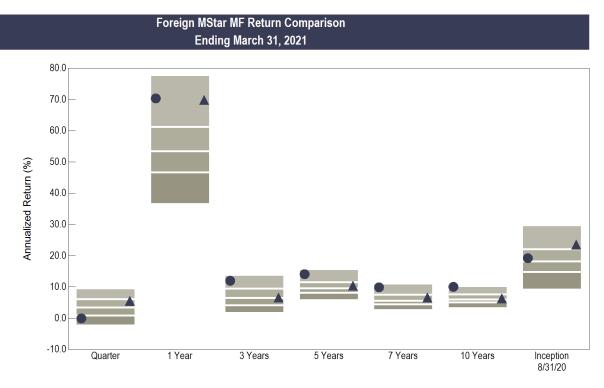


Schwab International Core 

- MSCI EAFE Value ٠
- 68% Confidence Interval
- Foreign MStar MF •

# Aberdeen International Small Cap

As of March 31, 2021



	Return (Ra	nk)												
5th Percentile	9.5		77.8		13.9		15.7		11.1		10.2		29.7	
25th Percentile	6.1		61.3		9.5		11.6		7.6		7.6		22.1	
Median	3.5		53.4		6.5		9.6		5.6		6.0		18.2	
75th Percentile	0.9		46.7		4.2		8.2		4.5		5.2		14.9	
95th Percentile	-2.3		36.6		1.7		5.8		2.6		3.3		9.3	
# of Portfolios	509		496		459		425		370		328		501	
Aberdeen International Small Cap MSCI ACWI ex US Small Cap	-0.1 5.5	(86) (31)	70.3 69.8	(10) (10)	12.0 6.6	(12) (48)	14.1 10.4	(10) (35)	9.9 6.7	(8) (34)	10.0 6.3	(6) (45)	19.2 23.5	(42) (19)

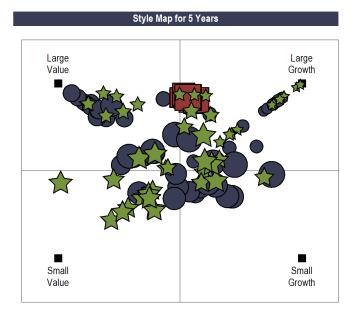
							Cale	ndar Yea	r Returns	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Aberdeen International Small Cap	-9.7	32.6	9.7	1.9	-2.3	5.3	32.2	-9.3	24.2	26.5
MSCI ACWI ex US Small Cap	-18.5	18.5	19.7	-4.0	2.6	3.9	31.6	-18.2	22.4	14.2
Foreign MStar MF Rank	18	1	98	5	75	15	23	6	41	13

### Aberdeen International Small Cap

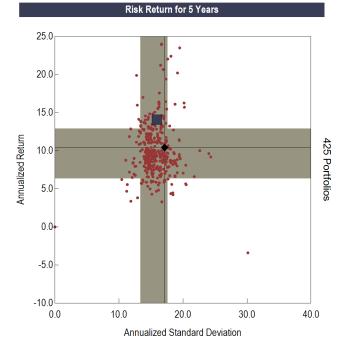
As of March 31, 2021

	Statistics Sumr	mary									
3 Years Ending March 31, 2021											
Anlzd Standard Deviation Anlzd Alpha Beta R-Squared											
Aberdeen International Small Cap	19.35%	6.16%	0.88	0.92							
MSCI ACWI ex US Small Cap	21.03%	0.00%	1.00	1.00							
Foreign MStar MF Median	18.48%	0.87%	0.85	0.92							

5 Years Ending March 31, 2021											
Anlzd Standard Anlzd Alpha Beta R-Square											
Aberdeen International Small Cap	15.93%	4.95%	0.88	0.89							
MSCI ACWI ex US Small Cap	17.14%	0.00%	1.00	1.00							
Foreign MStar MF Median	15.49%	0.52%	0.85	0.90							



- Aberdeen International Small
   Cap
- Dow Jones U.S. Total Stock Market
- ★ MSCI ACWI ex US Small Cap

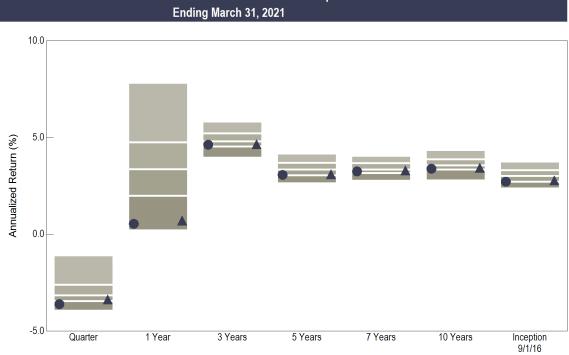




- MSCI ACWI ex US Small Cap
- 68% Confidence Interval
- Foreign MStar MF

## Vanguard Total Bond Index

As of March 31, 2021



	Return (Rank)						
5th Percentile	-1.1	7.8	5.8	4.2	4.0	4.3	3.7
25th Percentile	-2.6	4.8	5.2	3.7	3.7	3.9	3.3
Median	-3.1	3.4	4.8	3.4	3.3	3.6	3.0
75th Percentile	-3.5	2.0	4.5	3.1	3.2	3.3	2.7
95th Percentile	-3.9	0.2	4.0	2.6	2.8	2.8	2.4
# of Portfolios	129	126	122	114	110	103	119
<ul> <li>Vanguard Total Bond Index</li> <li>BBgBarc US Aggregate TR</li> </ul>	-3.6 (87) -3.4 (67)	0.5 (89) 0.7 (84)	4.6 (66) 4.7 (62)	3.1 (73) 3.1 (70)	3.2 (63) 3.3 (53)	3.4 (67) 3.4 (62)	2.7 (77) 2.8 (66)

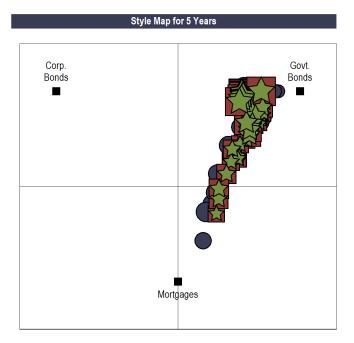
							Cale	ndar Yea	r Returns	S
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Vanguard Total Bond Index	7.7	4.2	-2.1	5.9	0.4	2.6	3.6	0.0	8.7	7.7
BBgBarc US Aggregate TR	7.8	4.2	-2.0	6.0	0.5	2.6	3.5	0.0	8.7	7.5
Intermediate Core Bond MStar MF Rank	21	88	79	42	37	72	65	37	41	61

# Vanguard Total Bond Index

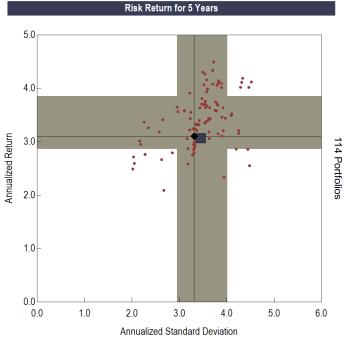
As of March 31, 2021

Statistics Summary 3 Years Ending March 31, 2021							
Vanguard Total Bond Index	3.69%	-0.18%	1.03	0.99			
BBgBarc US Aggregate TR	3.56%	0.00%	1.00	1.00			
Intermediate Core Bond MStar MF Median	3.80%	0.16%	1.02	0.89			

5 Years Ending March 31, 2021						
	Anlzd Standard Deviation	Anlzd Alpha	Beta	R-Squared		
Vanguard Total Bond Index	3.45%	-0.16%	1.04	0.99		
BBgBarc US Aggregate TR	3.31%	0.00%	1.00	1.00		
Intermediate Core Bond MStar MF Median	3.48%	0.26%	1.01	0.90		



- Vanguard Total Bond Index
- BBgBarc US Aggregate TR
- BBgBarc US Aggregate TR

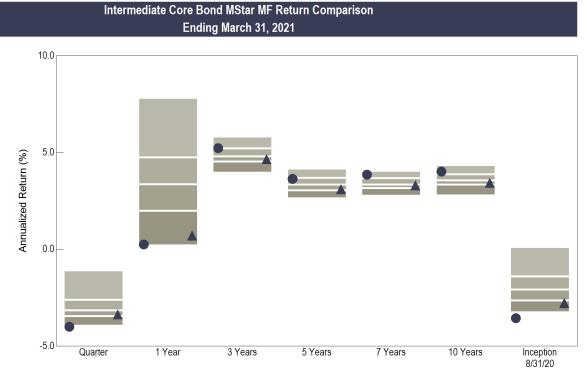


Vanguard Total Bond Index

- BBgBarc US Aggregate TR
- 68% Confidence Interval
- Intermediate Core Bond MStar MF

### Johnson Mutual Fund Core Bond

As of March 31, 2021



Period

	Return (Rank)						
5th Percentile	-1.1	7.8	5.8	4.2	4.0	4.3	0.1
25th Percentile	-2.6	4.8	5.2	3.7	3.7	3.9	-1.4
Median	-3.1	3.4	4.8	3.4	3.3	3.6	-2.1
75th Percentile	-3.5	2.0	4.5	3.1	3.2	3.3	-2.6
95th Percentile	-3.9	0.2	4.0	2.6	2.8	2.8	-3.3
# of Portfolios	129	126	122	114	110	103	127
<ul> <li>Johnson Mutual Fund Core Bond</li> <li>BBgBarc US Aggregate TR</li> </ul>	-4.0 (97) -3.4 (67)	0.2 (95) 0.7 (84)	5.2 (26) 4.7 (62)	3.6 (32) 3.1 (70)	3.9 (16) 3.3 (53)	4.0 (16) 3.4 (62)	-3.6 (99) -2.8 (81)

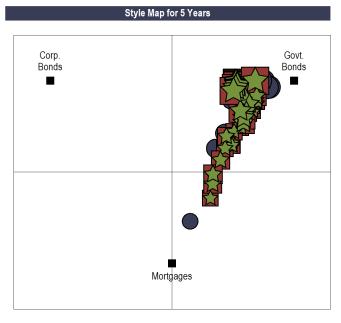
							Cale	ndar Yea	r Return	s
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Johnson Mutual Fund Core Bond	8.5	5.0	-1.9	6.8	1.2	3.7	3.7	0.1	8.9	9.7
BBgBarc US Aggregate TR	7.8	4.2	-2.0	6.0	0.5	2.6	3.5	0.0	8.7	7.5
Intermediate Core Bond MStar MF Rank	6	79	72	14	13	40	58	27	35	11

### Johnson Mutual Fund Core Bond

As of March 31, 2021

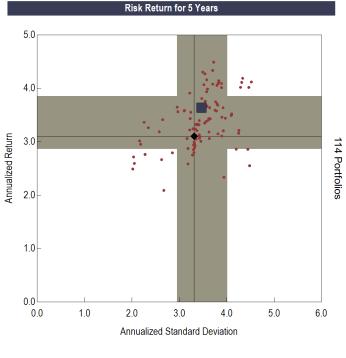
	Statistics Summary									
3 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Squared										
Johnson Mutual Fund Core Bond	3.85%	0.32%	1.05	0.95						
BBgBarc US Aggregate TR	3.56%	0.00%	1.00	1.00						
Intermediate Core Bond MStar MF Median	3.80%	0.16%	1.02	0.89						

5 Years Ending March 31, 2021									
Anlzd Standard Anlzd Alpha Beta R-Square									
Johnson Mutual Fund Core Bond	3.46%	0.47%	1.02	0.95					
BBgBarc US Aggregate TR	3.31%	0.00%	1.00	1.00					
Intermediate Core Bond MStar MF Median	3.48%	0.26%	1.01	0.90					



Johnson Mutual Fund Core

- Bond
- BBgBarc US Aggregate TR
- ★ BBgBarc US Aggregate TR



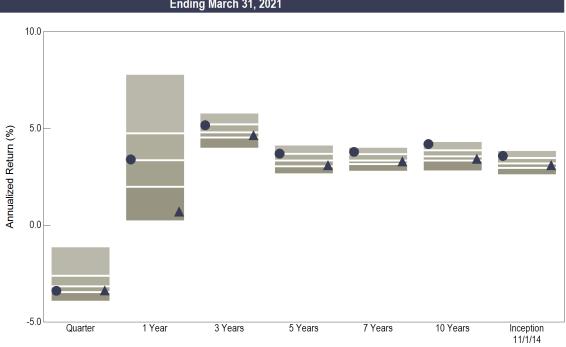
Johnson Mutual Fund Core Bond

- BBgBarc US Aggregate TR
- 68% Confidence Interval
- Intermediate Core Bond MStar MF

### Life's Plan, Inc.

### Baird Core Bond

As of March 31, 2021



Period

	Return (Rank)							
5th Percentile	-1.1	7.8	5.8	4.2	4.0	4.3	3.9	
25th Percentile	-2.6	4.8	5.2	3.7	3.7	3.9	3.5	
Median	-3.1	3.4	4.8	3.4	3.3	3.6	3.2	
75th Percentile	-3.5	2.0	4.5	3.1	3.2	3.3	3.0	
95th Percentile	-3.9	0.2	4.0	2.6	2.8	2.8	2.6	
# of Portfolios	129	126	122	114	110	103	111	
<ul> <li>Baird Core Bond</li> <li>BBgBarc US Aggregate TR</li> </ul>	-3.4 (69) -3.4 (67)	) 3.4 ) 0.7	(50) 5.2 (84) 4.7	(27) 3.7 (62) 3.1	(26) 3.8 (70) 3.3	(20) 4.2 (53) 3.4	(9) 3.6 (62) 3.1	(21) (57)

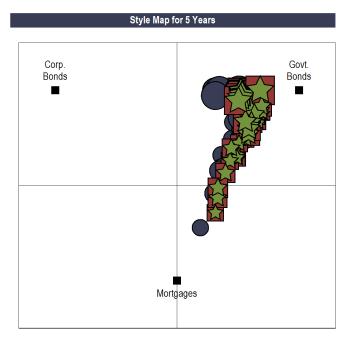
							Cale	ndar Yea	ear Returns	
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Baird Core Bond	7.9	7.9	-1.3	6.9	0.6	3.5	4.2	-0.3	9.5	8.6
BBgBarc US Aggregate TR	7.8	4.2	-2.0	6.0	0.5	2.6	3.5	0.0	8.7	7.5
Intermediate Core Bond MStar MF Rank	16	42	49	12	28	44	38	48	20	34

### Baird Core Bond

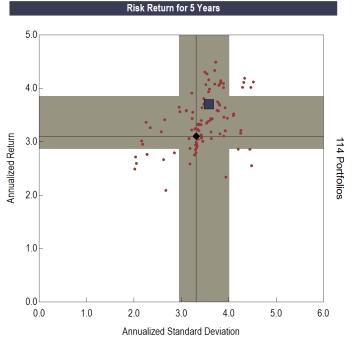
As of March 31, 2021

	Statistics Summary									
3 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Squared										
Baird Core Bond	3.97%	0.18%	1.07	0.92						
BBgBarc US Aggregate TR	3.56%	0.00%	1.00	1.00						
Intermediate Core Bond MStar MF Median	3.80%	0.16%	1.02	0.89						

5 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Square Deviation										
Baird Core Bond	3.58%	0.45%	1.05	0.94						
BBgBarc US Aggregate TR	3.31%	0.00%	1.00	1.00						
Intermediate Core Bond MStar MF Median	3.48%	0.26%	1.01	0.90						



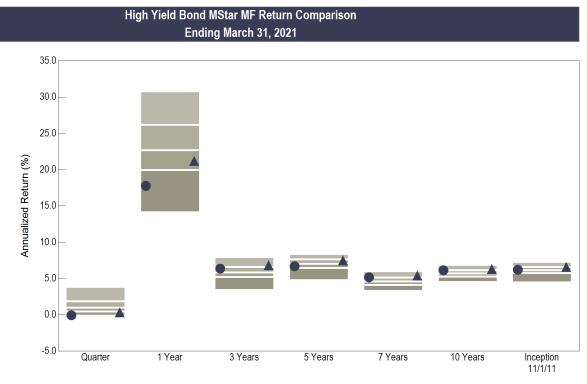
- Baird Core Bond
- BBgBarc US Aggregate TR
- BBgBarc US Aggregate TR



- Baird Core Bond
- BBgBarc US Aggregate TR
- 68% Confidence Interval
- Intermediate Core Bond MStar MF

### Vanguard High Yield Corporate

As of March 31, 2021



Period

	Return (Rank	)											
5th Percentile	3.8	30.8		7.9		8.4		6.0		6.9		7.3	
25th Percentile	1.9	26.2		6.6		7.6		5.1		6.2		6.6	
Median	1.0	22.7		5.9		7.0		4.6		5.7		6.1	
75th Percentile	0.5	20.0		5.2		6.5		4.1		5.3		5.7	
95th Percentile	-0.1	14.2		3.4		4.8		3.3		4.5		4.5	
# of Portfolios	189	186		183		176		156		127		131	
<ul> <li>Vanguard High Yield Corporate</li> <li>ICE BofA BB-B US High Yield TR</li> </ul>	· · · · · · · · · · · · · · · · · · ·	94) 17.8 85) 21.2	(88) (68)	6.3 6.8	(35) (17)	6.7 7.5	(66) (32)	5.1 5.4	(24) (15)	6.1 6.3	(27) (21)	6.2 6.6	(46) (25)

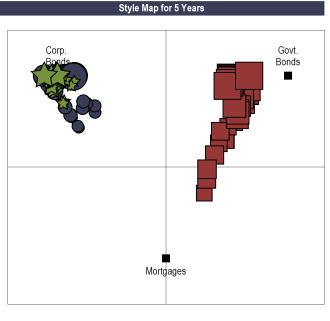
							Cale	Calendar Year Returns		
	2011 (%)	2012 (%)	2013 (%)	2014 (%)	2015 (%)	2016 (%)	2017 (%)	2018 (%)	2019 (%)	2020 (%)
Vanguard High Yield Corporate	7.2	14.5	4.6	4.7	-1.3	11.3	7.1	-2.9	15.9	5.4
ICE BofA BB-B US High Yield TR	5.4	14.7	6.3	3.5	-2.9	14.7	7.0	-2.0	15.1	6.5
High Yield Bond MStar MF Rank	1	66	94	3	23	80	46	60	10	55

### Vanguard High Yield Corporate

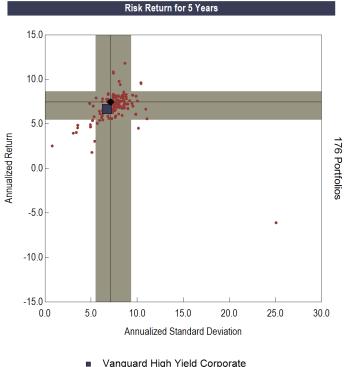
As of March 31, 2021

	Statistics Summary									
3 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Squared										
Vanguard High Yield Corporate	8.35%	-0.06%	0.94	0.99						
ICE BofA BB-B US High Yield TR	8.81%	0.00%	1.00	1.00						
High Yield Bond MStar MF Median	9.21%	-1.08%	1.04	0.97						

5 Years Ending March 31, 2021										
Anlzd Standard Anlzd Alpha Beta R-Square Deviation										
Vanguard High Yield Corporate	6.72%	-0.32%	0.94	0.98						
ICE BofA BB-B US High Yield TR	7.13%	0.00%	1.00	1.00						
High Yield Bond MStar MF Median	7.43%	-0.51%	1.03	0.95						

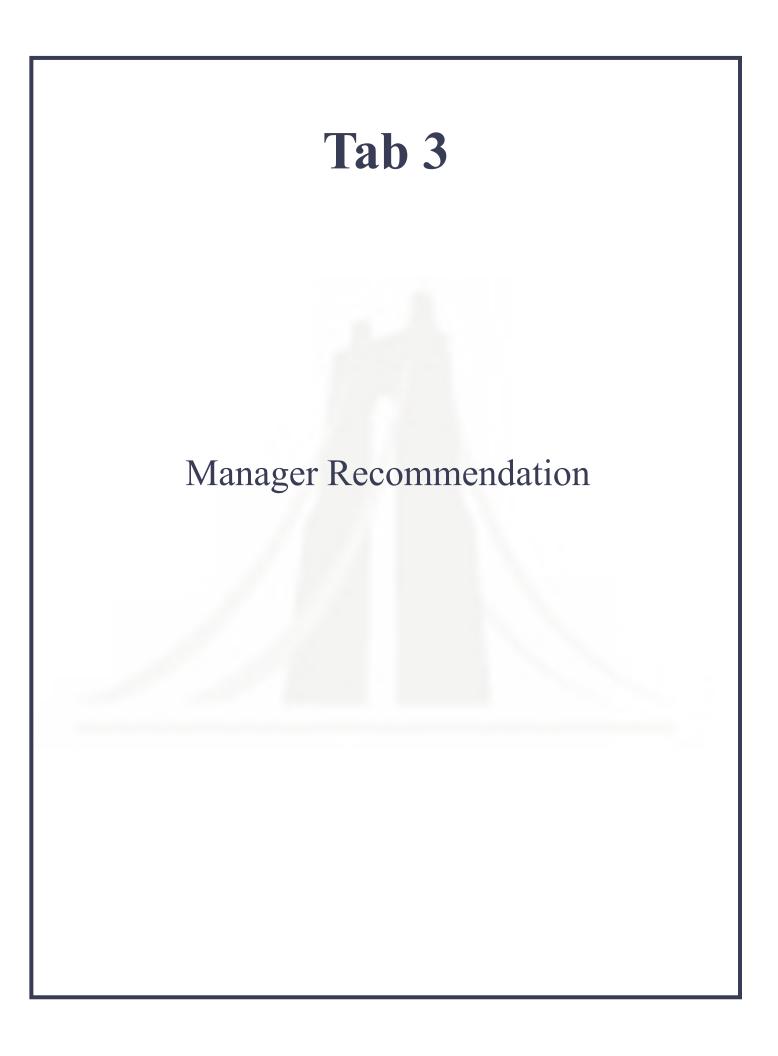


- Vanguard High Yield Corporate
- BBgBarc US Aggregate TR ICE BofA BB-B US High Yield TR ☆



- Vanguard High Yield Corporate ICE BofA BB-B US High Yield TR
- 68% Confidence Interval
- High Yield Bond MStar MF

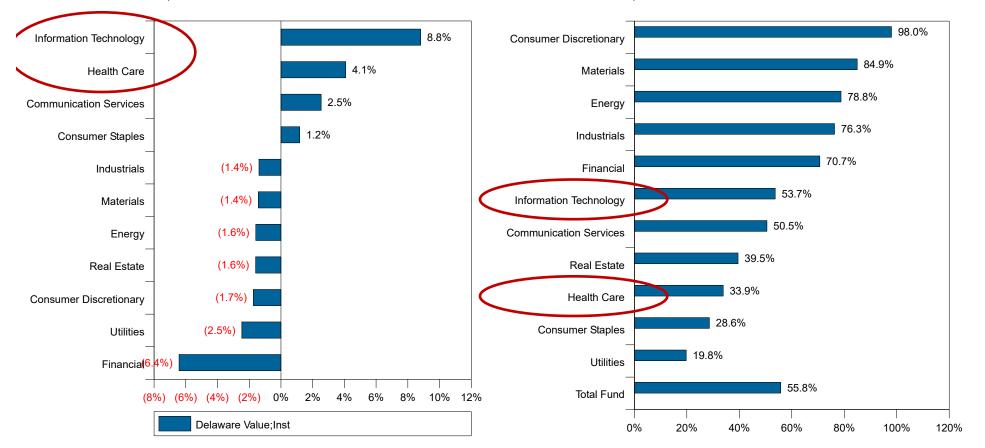
Benchmark History As of March 31, 2021							
Policy Balanced Inde	x						
9/1/2020	Present	35% S&P 500 / 15% MSCI ACWI ex USA / 44% BBgBarc US Aggregate TR / 6% 91 Day T-Bills					
9/1/2018	8/31/2020	40% BBgBarc US Aggregate TR / 10% FTSE T-Bill 3 Months TR / 10% HFRI Fund of Funds Composite Index / 40% MSCI ACWI					
9/1/2015	8/31/2018	45% BBgBarc US Aggregate TR / 10% FTSE T-Bill 3 Months TR / 15% HFRI Fund of Funds Composite Index / 30% MSCI ACWI					
8/1/2012	8/31/2015	5% Bloomberg Commodity Index TR USD / 5% BBgBarc US Corporate High Yield TR / 40% BBgBarc US Govt/Credit TR / 10% FTSE T-Bill 3 Months TR / 10% MSCI EAFE / 25% S&P 500 / 5% Wilshire REIT					
7/1/2010	7/31/2012	50% BBgBarc US Govt/Credit Int TR / 20% FTSE T-Bill 3 Months TR / 5% MSCI EAFE / 10% Russell 1000 Growth / 10% Russell 1000 Value / 5% Russell 2000					
12/31/1990	6/30/2010	50% ICE BofA 1-3 Yrs US Treasuries TR / 50% S&P 500					
Diversified Balanced	Index						
9/1/2020	Present	30% S&P 500 / 5% Russell 2000 / 10% MSCI ACWI ex USA / 5% MSCI ACWI Small Cap NR USD / 34% BBgBarc US Aggregate TR / 10% ICE BofA BB-B US High Yield TR / 6% 91 Day T-Bills					
9/1/2018	8/31/2020	27.5% BBgBarc US Aggregate TR / 10% FTSE T-Bill 3 Months TR / 10% HFRI Fund of Funds Composite Index / 6.25% JP Morgan EMBI+ TR / 6.25% ICE BofA US High Yield TR / 15% MSCI EAFE / 5% Russell 2000 / 20% S&P 500					
12/1/2015	8/31/2018	30% BBgBarc US Aggregate TR / 10% FTSE T-Bill 3 Months TR / 15% HFRI Fund of Funds Composite Index / 7.5% JP Morgan EMBI+ TR / 7.5% ICE BofA US High Yield TR / 10% MSCI EAFE / 5% Russell 2000 / 15% S&P 500					
9/1/2015	11/30/2015	30% BBgBarc US Aggregate TR / 10% FTSE T-Bill 3 Months TR / 15% HFRI Fund of Funds Composite Index / 7.5% JP Morgan EMBI+ TR / 7.5% ICE BofA US High Yield TR / 10% MSCI EAFE / 20% S&P 500					
8/1/2012	8/31/2015	5% Bloomberg Commodity Index TR USD / 5% BBgBarc US Corporate High Yield TR / 40% BBgBarc US Govt/Credit TR / 10% FTSE T-Bill 3 Months TR / 10% MSCI EAFE / 25% S&P 500 / 5% Wilshire REIT					
7/1/2010	7/31/2012	50% BBgBarc US Govt/Credit Int TR / 20% FTSE T-Bill 3 Months TR / 5% MSCI EAFE / 10% Russell 1000 Growth / 10% Russell 1000 Value / 5% Russell 2000					
12/31/1990	6/30/2010	50% ICE BofA 1-3 Yrs US Treasuries TR / 50% S&P 500					
CPI +3%							
1/1/1950	Present	Consumer Price Index+0.00247 100					
Alternative Asset Ber	nchmark						
9/1/2015	Present	100% HFRI Fund of Funds Composite Index					
9/1/2012	8/31/2015	50% Bloomberg Commodity Index TR USD / 50% Wilshire REIT					
Non-Core Fixed Inco	me Benchmark						
11/1/2011	Present	50% JP Morgan EMBI+ TR / 50% ICE BofA US High Yield TR					





## **Delaware Value**

Relative Effective Sector Weights vs Russell:1000 Value for 1 Quarter Ended March 31, 2021

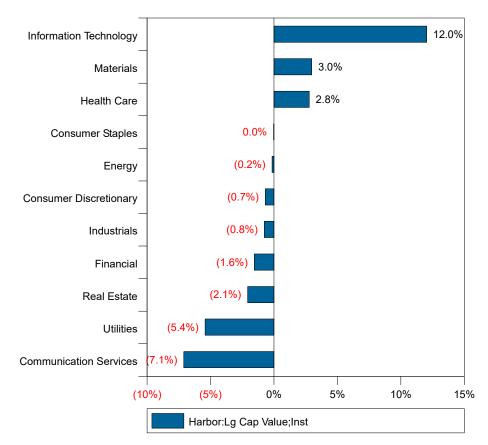


Sector Returns for Russell 1000 Value Index for 1 Year Ended March 31, 2021

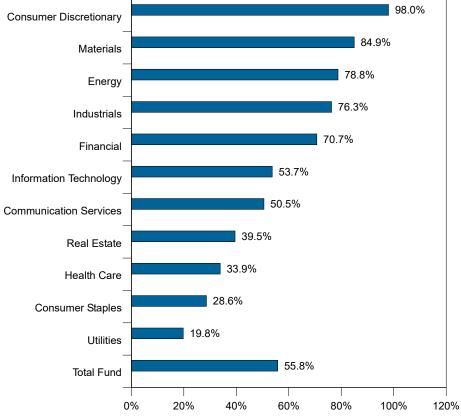


# Harbor Large Cap Value

Relative Effective Sector Weights vs Russell:1000 Value for 1 Quarter Ended March 31, 2021



Sector Returns for Russell 1000 Value Index for 1 Year Ended March 31, 2021





# Large Cap Value Comparison

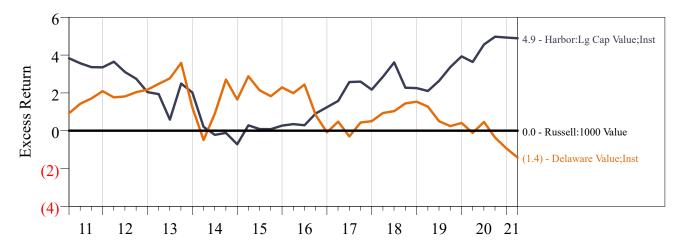
Compounded Returns Callan Large Cap Value Mutual Funds for Periods Ended March 31, 2021

										Last	Last
Last	Last	<u>Last 2</u>	Last 3	Last 4	Last 5	Last 6	Last 7	Last 8	Last 9	<u>10</u>	<u>15</u>
Quarte	r <u>Year</u>	Years	Years	Years	Years	Years	Years	Years	Years	Years	Years
Harbor:Lg Cap Value;Inst 9.83	65.38	22.04	15.26	14.91	16.63	13.75	13.18	14.25	14.80	13.57	10.71
Harbor:Lg Cap Value;Inst 68	17	7	8	8	5	5	5	6	3	5	1
Delaware Value;Inst 9.00	48.84	9.13	8.76	8.85	10.33	8.45	9.04	10.60	11.47	11.28	8.20
Delaware Value;Inst 72	78	92	75	75	83	69	47	48	33	25	31
Russell:1000 Value 11.26	56.09	13.71	10.96	9.95	11.74	9.41	9.40	10.85	11.70	10.99	7.69
Russell:1000 Value 42	56	51	40	57	47	36	30	38	29	29	42
Callan Lg Cap Value MF 11.35	58.16	14.16	10.68	10.52	11.98	9.32	9.22	10.79	11.28	10.57	7.44
Callan Lg Cap Value MF 42	43	42	41	39	38	40	38	41	38	50	48



# Large Cap Value Comparison

Rolling 5 Year Excess Return Relative To Russell:1000 Value for 10 Years Ended March 31, 2021

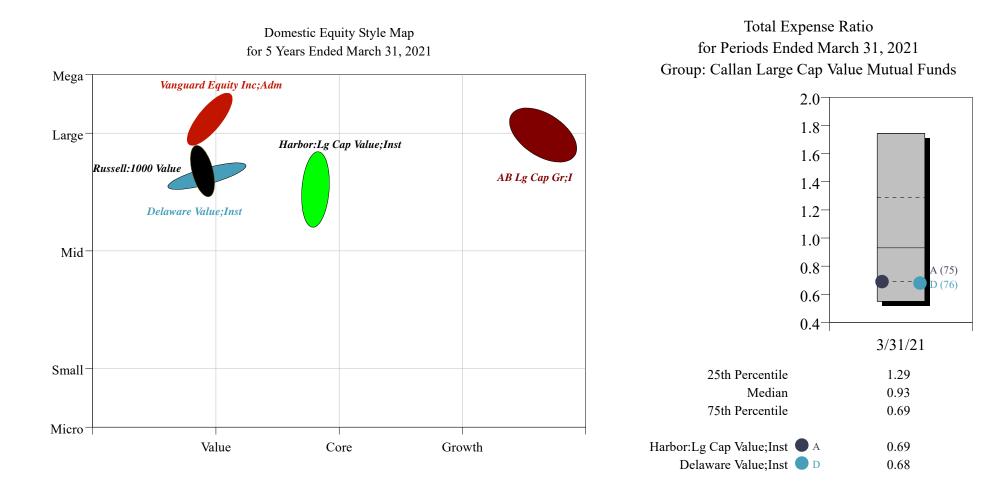


### Risk Statistics For 5 Years Ended March 31, 2021

Harbor:Lg Cap Value;Inst	Standard Deviation 18.71	Sharpe Ratio 0.83	Alpha 4.68	Beta 0.98	R-Squared 0.96	Correlation 0.98	Tracking Error 4.03	Information Ratio 1.14
Delaware Value;Inst	18.37	0.50	(0.88)	0.96	0.95	0.97	4.26	(0.20)
Russell:1000 Value	18.63	0.57	0.00	1.00	1.00	1.00	0.00	0.00
Callan Lg Cap Value MF	19.49	0.56	0.14	1.02	0.96	0.98	4.32	(0.03)



# Large Cap Value Comparison



## Aristotle Capital Management, LLC Value Equity

### **Investment Philosophy**

Aristotle Capital's investment philosophy is founded on value-oriented principles to invest in what the team believes to be high quality businesses that are trading at discounts to their intrinsic value. These securities may be mispriced in the market due to a number of underlying reasons including restructuring, exiting underperforming business units, short-term price weakness, etc. The success of this investment philosophy consists of four important tenets to capture these market inefficiencies:

- Identify what Aristotle Capital believes to be high-quality businesses
- Analyze businesses from a global perspective
- Invest with a long-term view
- Construct focused portfolios

This leads to products that are diversified, high conviction, and low turnover with alpha generation driven by security selection.

#### **Research Process**

All members of the research team serve as analysts with responsibility for a global sector regardless of market capitalization.

The investment process focuses on three business factors (quality, catalysts, and valuation) that are used to assemble a focused portfolio of diversified businesses. Each of these factors is described below.

### Quality

Our process begins by identifying and understanding high quality companies in great and/or improving lines of business. We are long-term investors, seeking out companies with sustainable competitive advantages that should exhibit earnings expansion over a full economic cycle. We believe understanding business quality is crucial to manage downside risk. To assess quality, we evaluate a variety of aspects including market position, management, financial condition, and competitive dynamics.

#### Valuation

We approach valuation from the standpoint of being business owners who will be invested in a company long-term.

The investment team starts by analyzing the financial statements, normalizing them for cyclicality, seasonality, special charges, goodwill treatment, off-balance sheet assets, lease/buy decisions and capital allocation strategies. This enables us to assess what we believe is the core earnings and cash flow of the company based on its current capital base. With this established, we are able to determine if the cash flow generated relative to the company's total invested capital is attractive.

To provide further insight, we review the company's core earnings power through the lens of a normalized price-to-earnings multiple and other relevant valuation multiples. Ultimately, our goal is to approach a company's valuation from many fronts and apply various scenarios to determine an accurate intrinsic value estimate.

### Catalysts

A business catalyst is an event that we believe is not reflected in a company's current share price that will cause the security to appreciate toward our determination of intrinsic value over the next three to five years.

We seek to identify catalysts that fall outside the short-term focus of the market that can lead to material long-term shareholder value creation. This includes the impact of new leadership, increasing market share, new products or services, accretive acquisitions, industry consolidation, or value-enhancing changes in output volumes.

We continually track the evolution of each investment's catalysts in order to monitor their impact on the company's value. We expect that over a three to five year investment horizon, catalysts will be realized and the discount between the purchase price and estimated intrinsic value will close to benefit our clients.

## Aristotle Capital Management, LLC Value Equity

### **Security Selection**

Security selection is the most integral element of Aristotle Capital's fundamental, bottom-up research process. Exposures to countries and currencies are the result of security selection and portfolio construction guidelines driven by the portfolio managers.

All analysts are responsible for coverage of a global sector as defined by GICS. The investable universe is narrowed based on the specific guidelines governing each strategy and internal, proprietary analysis driven by Aristotle's research process. Using this process, we seek to generate attractive investment returns for clients on a risk-adjusted basis over complete market cycles.

### **Portfolio Construction**

Aristotle Capital uses a fundamental, bottom-up investment approach for portfolio construction. There are no specific tracking error or excess return targets. While adhering to strategy guidelines, portfolio construction and security selection is at the sole discretion of the strategy's portfolio managers.

The strategy positions are U.S. equity centric and consists of what we believe to be high-quality businesses that are trading at meaningful discounts to their long-term intrinsic values. We use a fundamental, bottom-up approach to security selection with a \$2 billion market capitalization minimum. The strategy is permitted to invest up to 20% in non-U.S. holdings in the form of American Depository Receipts (ADRs).

The investment objective of the Value Equity strategy is to maximize long-term capital appreciation while mitigating risk over complete market cycles. The strategy is to be measured against the Russell 1000 Value and S&P 500 indices over multi-year time horizons.

Portfolio construction guidelines for the Value Equity strategy are:

- Approximately 35-45 securities
- Market capitalization greater than \$2 billion at time of purchase
- Major sector weights between 50-200% of the S&P 500 index sector weights
- Position limit of 6%
- Cash typically less than 5% of the portfolio

### **Sell Discipline**

To facilitate better decision-making, we strictly adhere to a firm sell discipline. Our sell discipline functions two-fold on both a "Sale Review" and "Sale Order" basis as described below:

A "Sale Review" occurs when:

- The security's price approaches our estimate of intrinsic value
- Warning signs emerge that company fundamentals have begun to deteriorate
- A security experiences a material price decline on an absolute basis or relative to its peer group

A "Sale Order" occurs when:

- The security's intrinsic value estimate is reached or exceeded
- The investment is no longer compelling relative to alternatives

(USD)

Quarterly Returns

Trailing Returns

Load-adj Mthly

Std 03-31-2021

Total Return

+/- Std Index

+/- Cat Index

% Rank Cat

No. in Cat

7-day Yield

their original cost.

Sales Charges

**Fund Expenses** 

Mean

Alpha

Beta

Sharpe Ratio

MPT Statistics

**R-Squared** 

Operations Family:

Manager:

Objective:

Base Currency:

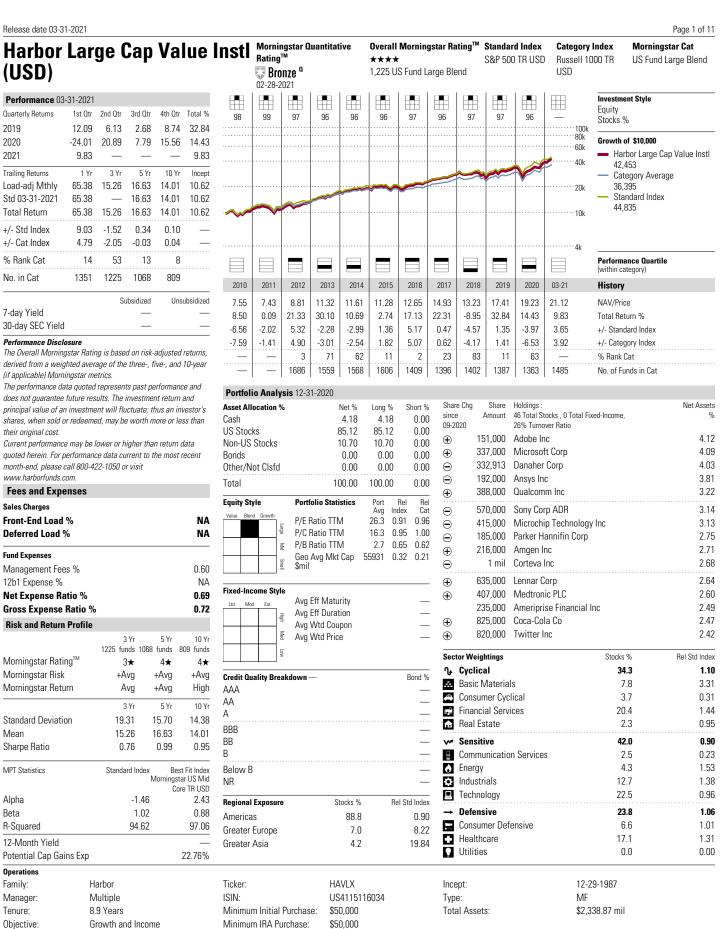
USD

Tenure:

2019

2020

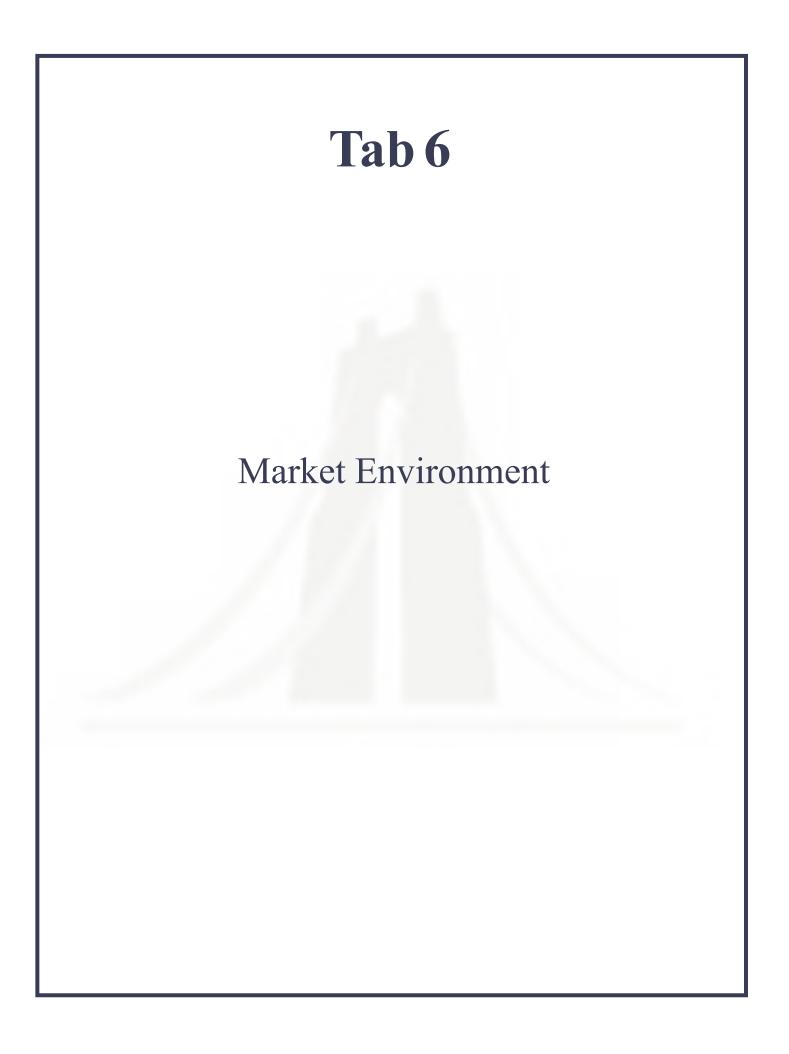
2021



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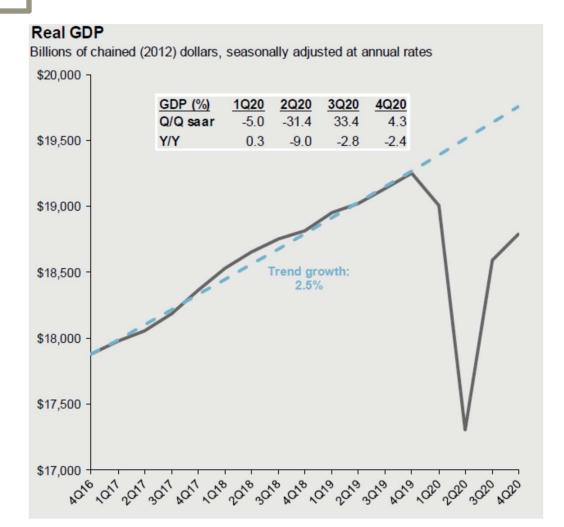
Purchase Constraints







## **U.S. Economy Healing** Yet Far From Where It Was Expected To Be

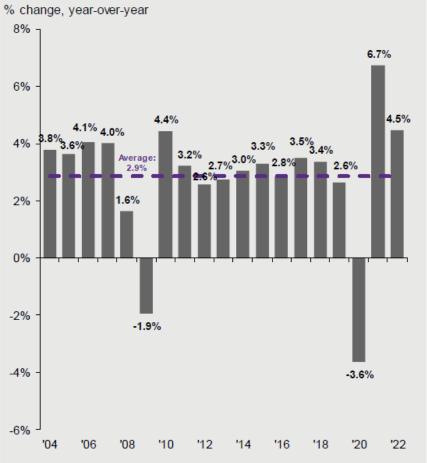


### Source: JP Morgan – Guide to the Markets



# **Strong Global Rebound Expected**

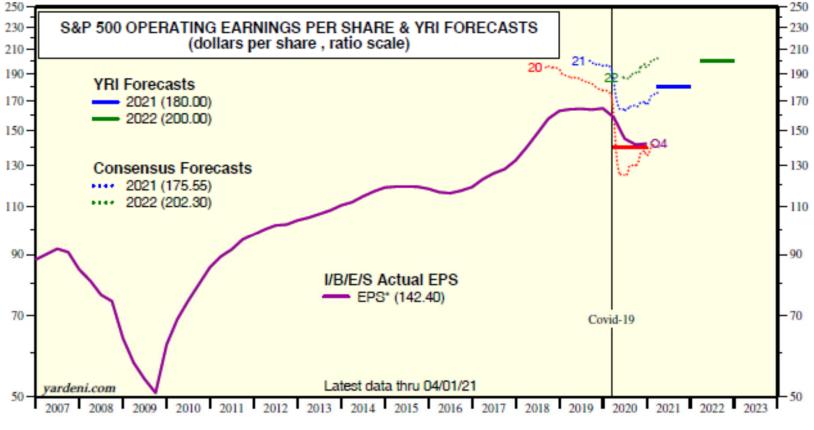
### **Global real GDP growth**



Source: J.P. Morgan Asset Management;



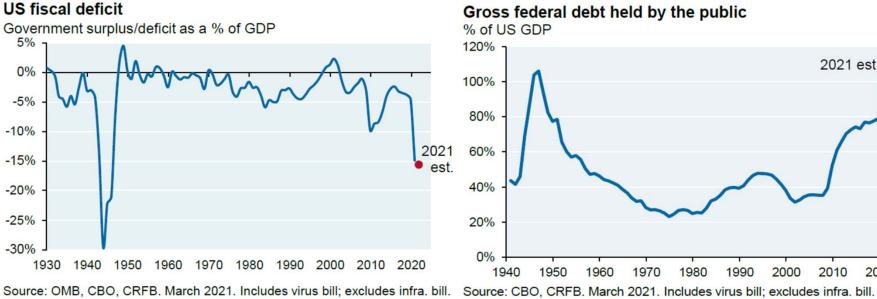
# **Earnings Estimates Continue to Climb**

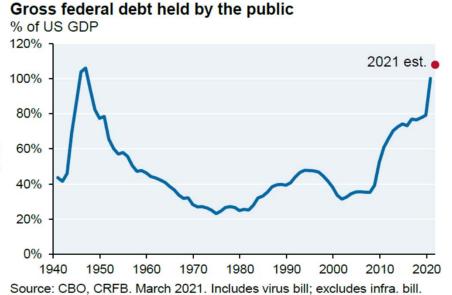


 Four-quarter trailing sum of operating earnings per share. Note: Covid-19 = WHO declares global pandemic on 3/11/2020. Source: I/B/E/S data by Refinitiv.



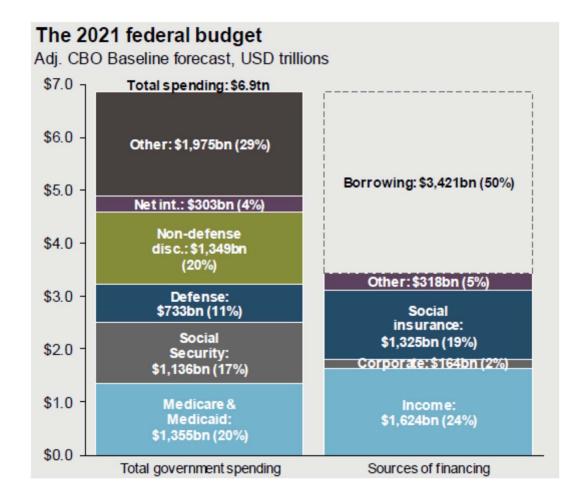
## **Deficits and Debt at Multigenerational Highs**

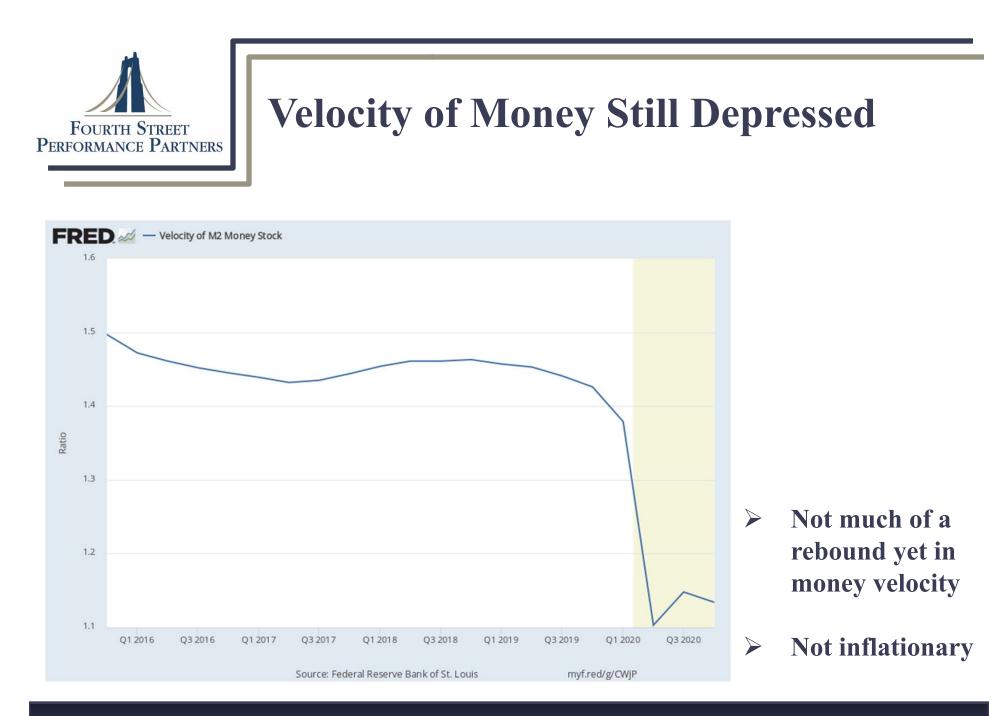






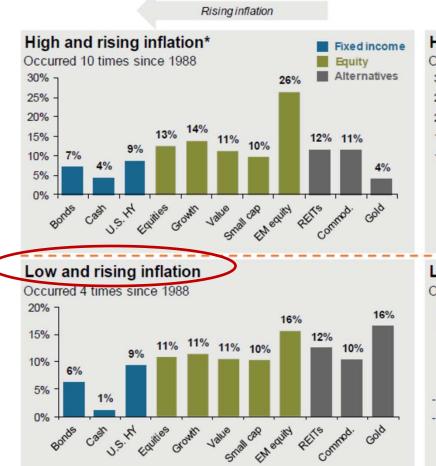
# U.S. Borrowing Half of 2021 Budget

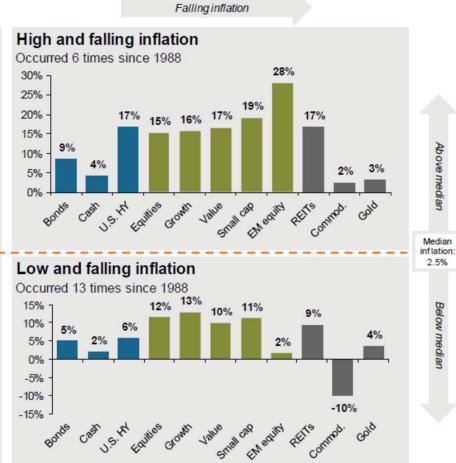






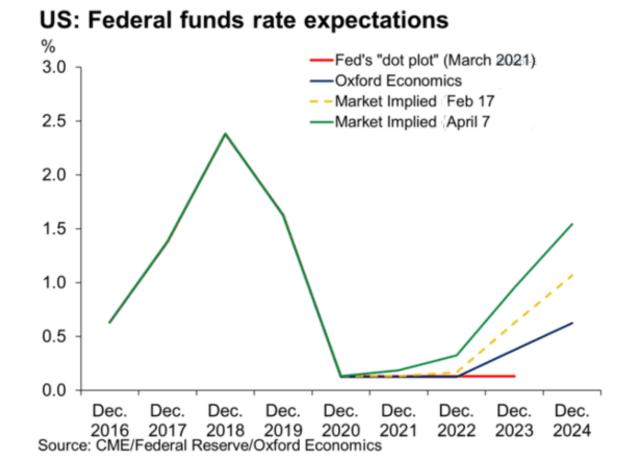
# **Various Inflation Environments**





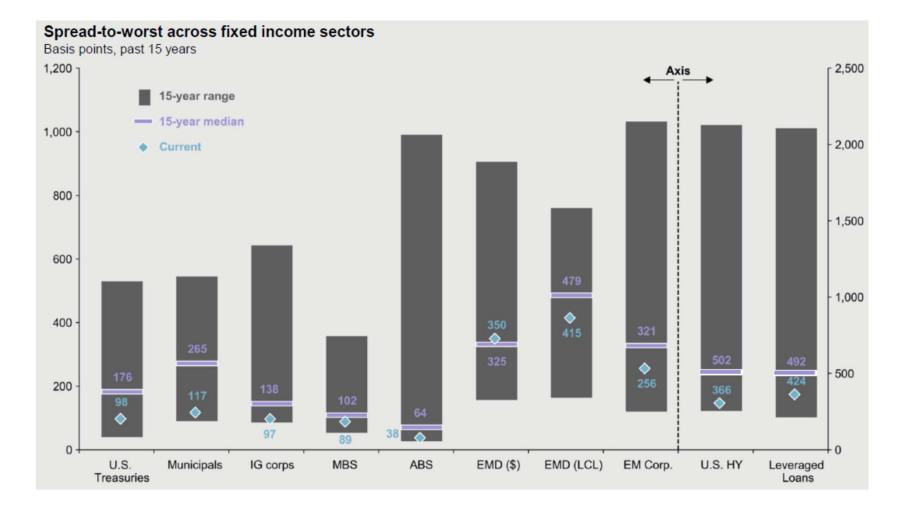


## **Market Expects Interest Rate Hike in 2022**





## **Almost All Fixed Income Assets Look Rich**





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